Indexed Annuities	Crediting M	ethods	Bonus %		Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
Income Select Bonus  Flex Premium FPIAX (01/08)	Initial Premium: Fixed Strategy  1- Yr Point-to-Point Index 1- Yr Monthly Cap Index 1- Yr Monthly Cap Index 1- Yr Multiple Index(no spread) 1- Yr Multiple Index(no spread) 1- Yr Pt to Pt with Par. Rate* 1- Yr Pt to Pt Hang Seng 1- Yr Pt to Pt Dow Jones EURO STOXX 50®  Add'l Annuitizat  Based on any remaining 1st year premium; must selection and premaining 1st year premium; must selection with the premium in the	t income payment with minimum 10-year	2 AA- Rate	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	0-78 \$5,000 0-74 in IN	Year 1+ 10% Accumulated up to 20% maximum in any one year	No	Yes	10 Years	All Except: AK, CT, DE, MN, NJ, NY, OR, PA, UT, WA Call for details in: IN, MA	Yr 1 0-75 7.00% 76-78 5.00%  Yrs 2-5 0-75 3.50% 76-78 2.50%
Income Select Plus  Flex Premium FPIA10P (06/06)	•	\$5,000 \$75,000 + 2.25% 3.05% Cap Cap 2.25% 2.50% 5.25% 6.75% 25% 25% 4.25% 6.00%  4.25% 6.00%	5.00	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	<b>0-78</b> \$5,000	Year 1, 0.5% of premium plus bonus per month Yrs 2+ 10%	No	Yes	10 Years	All Except: NJ, NY, OR Call for details in: CT, DE, MA, MN, PA, WA	Yr 1 0-75 7.50% 76-78 5.50%  Yrs 2-5 0-75 3.75% 76-78 2.75%
Income Select Plus S  Flex Premium FPIA10 (06/06)		income payment with minimum 10-year	5.00	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	0-78 \$5,000	Year 1+ 10%	No	Yes	10 Years	Available for sale ONLY in: CT, DE, MN, PA, WA	Yr 1 0-75 6.00% 76-78 4.00% Yrs 2-3 0-75 3.00% 76-78 2.00%
P 100	Take a closer	<del>S</del> uarantees	s An I		our (	Client (	Can	't C	outlive		Now Available/*



**→ 7.2% Income Account Value Guarantee** 

**▶** Income Doubler Benefits

Income Available in Year 1

**▶** Wellness Benefits

For Agent use only - not for use in solicitation from the public. Rates are effective as of the dates listed and are subject to change at any time. Product availability, features, strategies and limitations may vary by state and may contain additional restrictions. This is a summary only; contact IAMS for complete product details. The A.M. Best Co. rated American Investors Life Insurance Company, Inc., A (Excellent) for financial strength and the ability to meet obligations to contract holders. This represents the third highest rating of the Best's 15 rating categories. Income Edge Rider [form AIR (06/06), AIR (Rev.10/06), AIR (Rev.10/06), AIR (Rev.9/07) or state variation], an optional rider for which an annual premium is charged, and the Income Select Annuity series (forms FPIA5 (06/06), FPIA7 (06/06), FPIA10 (06/06) and FPIA10P (06/06) or state variation] are issued by American Investors Life Insurance Company, Inc., Topeka, KS. Product features, limitations and availability vary by State; see the Product Disclosure for stalls. Guarantees provided by annuities are subject to the financial strength of the issuing insurance company. Withdrawals in excess of the free amount are not credited with index interest for that term, may forfeit potential interest credits, may be subject to withdrawal charges and a market value adjustment and may result in the los

Indexed Annuities	Crediting M	ethods	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
AMERICAN INVEST	ORS LIFE Ratings: A.M. Best	A, Moody's A1, S8	P AA- Rates	Effective 5/06/200	9			Call 8	<u>00-255-505</u>	55 www.ia	amsinc.com
	Initial Premium: Fixed Strategy  1- Yr Point-to-Point Index 1- Yr Monthly Cap Index 1- Yr Pt to Pt with Par. Rate* 1- Yr Pt to Pt Hang Seng 1- Yr Pt to Pt Dow Jones EURO STOXX 50®	\$5,000 \$75,000 + 2.30% 3.10% Cap Cap 5.25% 6.75% 2.25% 2.50% 25% 25% 4.25% 6.00%  4.25% 6.00%	N/A	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	<b>0-83</b> \$5,000	Year 1, 0.5% of premium per month Yrs 2+ 10%	No	Yes	5 Years	All Except: NY Call for details in: MA	Yr 1 0-75 3.00% 76-80 2.05% 81-83 1.95% Yrs 2-3 0-75 1.50% 76-80 1.03% 81-83 0.98%
	Initial Premium: Fixed Strategy  1- Yr Point-to-Point Index 1- Yr Monthly Cap Index 1- Yr Pt to Pt with Par. Rate* 1- Yr Pt to Pt Hang Seng 1-Yr Pt to Pt Dow Jones EURO STOXX 50®	\$5,000 \$75,000 + 2.60% 3.40% Cap Cap 5.75% 2.25% 2.50% 25% 25% 4.25% 6.00% 4.25% 6.00%	N/A	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	0-81 \$5,000	Year 1, 0.5% of premium per month Yrs 2+ 10%	No	Yes	7 Years	All Except: NY Call for details in: MA	Yr 1 0-75 4.00% 76-81 2.75%  Yrs 2-3 0-75 2.00% 76-81 1.38%
Diatinum	Initial Premium:  1 - Yr Point-to-Point Index  1 - Yr Pt to Pt with Par. Rate*  1 - Yr Pt to Pt Hang Seng  1 - Yr Pt to Pt Dow Jones EURO STOXX 50®  1 - Yr Pt to Pt Guaranteed Cap  Fixed Strategy	\$5,000 \$75,000 + 7.50% 9.00% 25% 25% 4.25% 6.00% 4.25% 6.00% 5.75% 6.75% 3.25% 4.05%  S A2 Rates Effect	N/A	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	0-78 \$5,000	Yr 1 + 10%	No	Yes	10 Years	All Except: CT, DE, MN, NJ, NV, NY, OR, PA, UT, WA Call for details in: MA	Yr 1 0-75 5.00% 76-78 3.00%  Yrs 2-3 0-75 2.50% 76-78 1.50%
Flex Premium first 5 years	S&P 500 Mthly Cap     NASDAQ Mthly Cap     FTSE 100 Mthly Cap     S&P 500 Annual Pt to Pt     NASDAQ Annual Pt to Pt     FTSE 100 Annual Pt to Pt     FTSE 100 Annual Pt to Pt     Fixed Account 3.00%	Cap 2.70% 2.90% 2.70% 6.25% 5.50% 5.75%	5.00 On Premium Years 1-5	2% - 3% on 87.5% of Premiums paid	\$15,000	Yr 1 + 10%	1-6 100% 50% 7-12	Yes	10 Years	All Except: NV, NY, OR, WA	0-75 8.00% 76-80 6.00% Reduced in Yrs 2-3 Trail Commission Options Available

For Agent use only - not for use in solicitation from the public. Rates are effective as of the dates listed and are subject to change at any time. Product availability, features, strategies and limitations may vary by state and may contain additional restrictions. This is a summary only; contact IAMS for complete product details. The A.M. Best Co. rated American Investors Life Insurance Company, Inc., A (Excellent) for financial strength and the ability to meet obligations to contract holders. This represents the third highest rating of the Best's 15 rating categories.

Indexed Annuities	Crediting Met	hods		Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
ALLIANZ Ratings: A	A.M. Best A, S&P AA, Moody's A	2 Rates	Effective	e 7/7/2009					Call 8	00-255-505	55 www.ia	msinc.com
MasterDex 10 Plus  Flex Premium first 5 years	S&P 500 Mthly Cap NASDAQ Mthly Cap FTSE 100 Mthly Cap S&P 500 Annual Pt to Pt NASDAQ Annual Pt to Pt FTSE 100 Annual Pt to Pt Fixed Account 3.25%	3. 3. 3. 8. 7.	Cap .20% .40% .10% .00% .25%	10.00 On Premium Years 1-5	1% - 3% on 87.5% of Premiums paid	<b>0-80</b> \$15,000	Yr 1 + 10%	1-6 100% 50% 7-12	Yes	10 Years	All Except: CA, CT, NV, NY, OR, PA, UT, WA	0-75 8.00% 76-80 5.00% Reduced in Yrs 2-3 Trail Commission Options Available
MasterDex X  Flex Premium first 3 years	S&P 500 Mthly Cap     NASDAQ Mthly Cap     S&P 500 Annual Pt to Pt     NASDAQ Annual Pt to Pt     Fixed Account 2.75%	3. 3. 6.	<u>Cap</u> .00% .20% .25% .00%	10.00	2.50% on 87.5% of Yr 1 Premiums	0-80 \$20,000	Yr 2 + 10%	1-6 100% 50% 7-12	Yes	10 Years	All Except: CA, CT, IN, MD, MS, NJ, NV, NY, OR, UT, WA	0-75 8.00% 76-80 6.00% Reduced in Yrs 2-3 Trail Commission Options Available
Endurance Plus  Flex Premium first 3 years	S&P 500 Mthly Cap NASDAQ Mthly Cap FTSE 100 Mthly Cap S&P 500 Annual Pt to Pt NASDAQ Annual Pt to Pt FTSE 100 Annual Pt to Pt Fixed Account 3.10%	3. 3. 3. 6. 6.	Cap .00% .60% .00% .50% .00%	20% to Enhanced WD Benefit or Premium Received 1st 3 Contract Yrs. No Bonus to Accum. Value	90% of Premium Paid Receives Guaranteed Rate at issue no less than 1.5%	0-80 \$10,000	Yr 1 + 10%	1-6 100% 50% 7-12	Yes	10 Years	All Except: AK, CA, CT, MN, NV, NJ, NY, OR, PA, TX, UT, WA	0-75 8.00% 76-80 5.00% Reduced in Yrs 2-3 Trail Commission Options Available
<b>AMERICAN EQUITY</b>	Ratings: A.M. Best A- S&P BBE	3+ Rates	s Effectiv	/e 4/01/2009					Call 8	00-255-505	55 www.ia	msinc.com
Bonus Gold  Flex Premium (INDEX-1-07)	Fixed Value Rate 3.35% S&P Annual Mo. Avg. S&P Annual Mo. Avg. Dow Annual Mo. Avg. S&P Annual Pt. to Pt. S&P Annual Pt. to Pt. Dow Annual Pt. to Pt. Lehman Brothers US Aggregate Ann. Pt. to Pt.	Cap 7.00% NA 7.00% NA 7.00% NA 7.00% 4.00%	P.R. 100% 35% 100% 100% 25% 100% NA	10.00	3.00% on 80% of Yr 1 Premiums	0-80 \$5,000	Yr 1 Systematic WD Yr 2+ 10%	1/12 per month Yr 1	Yes	16 Years	All Except: AK, AL, CT, MN, NY, OR, UT, WA Call for Details: DE, OK	Yr 1 0-75 6.00% 76-80 4.50% Yr 2 0-75 1.05% 76-80 0.79% Yr 3 0-75 1.15% 76-80 0.86% Commission Increase available if you take the American Equity training on their website!
Income Gold Flex Premium (INDEX-3-07)	Fixed Value Rate 3.35% S&P Annual Mo. Avg. S&P Annual Mo. Avg. Dow Annual Mo. Avg. S&P Annual Pt. to Pt. S&P Annual Pt. to Pt. Dow Annual Pt. to Pt. Lehman Brothers US Aggregate Ann. Pt. to Pt.	Cap 7.00% NA 7.00% NA 7.00% NA 7.00% 2.80%	P.R. 100% 35% 100% 100% 25% 100% 100%	5.00	3.00% on 84% of Yr 1 Premiums	0-80 \$5,000	Yr 1 Systematic WD Yr 2+ 10%	1/12 per month Yr 1	Yes	12 Years	All Except: AL, CT, DE, MN, NY, OR, UT, WA	Yr 1 0-75 5.63% 76-80 4.22% Yr 2 0-75 0.98% 76-80 0.74% Yr 3 0-75 1.08% 76-80 0.81% Call for details in AK

Indexed Annuities	Crediting Methods	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
AMERICAN EQUITY	Ratings: A.M. Best A- S&P BBB+ Rates Effect	ive 4/01/2009					Call 8	00-255-50	55 WWW.Ia	amsinc.com
Retirement Gold	Cap         P.R.           ● Fixed Value Rate 3.10%         • S&P Annual Mo. Avg w/PR         NA         30%           ● S&P Annual Mo. Avg w/CAP         6.50%         NA           ● S&P Annual Pt. to Pt. w/PR         NA         25%           ● S&P Annual Pt. to Pt. w/CAP         6.50%         NA           ● S&P Monthly Pt. to Pt.         2.60%         NA	12.00	2.25% on 87.5% of premiums paid, less withdrawal proceeds at MGIR, compounded annually	0-78 \$5,000	10% of contract value annually, starting yr 2. Systematic w/d & RMD immediately from fixed value	1st mo full	Yes	10 Years Bonus Vesting 0-78 14 years 79-85 10 years	All Except: AL, CT, DE, MN, NH, NY, OR, PA, WA	Yr 1 0-78 6.00% Yr 2 0-78 1.05% Yr 3 0-78 1.15%  Call for details in: AK, IN, SC, UT
(INDEX-1-09)		1 40 B					0-11-0	00 OFF FO		
AG Horizon Index Annuity  Single Premium (CONTRACT #04367)	AL Ratings: A.M. Best A, S&P A-, Fitch A, Mood	3.00 or 2.00  Based on Selected Death Benefit	3% on 90% of Yr 1 Premiums	0-85 NQ 0-70 Q \$5,000	Yr 2+ 10%	100% 1-6 50% 7-12	5 Yr Pay 3.00 Bonus Full Accum 2.00 Bonus	9 Years	All Except: AK, MN, NJ, NY, OK, OR, UT, VT, WA	0-75 7.00% 76-80 4.50% 81-85 3.00% Call for details in PA
AMERICAN NATION	AL Ratings: A.M. Best A+, S&P AA-, Moody's Aa	3 Rates Ef	fective 7/01/2009	0-80	I	ı	Call 8	00-255-50	55 www.ia	amsinc.com
Value Lock 10 Single Premium	<ul> <li>S&amp;P 10 Year Averaging Pt to Pt with Lock-in option during 10 yr period</li> <li>Confinement &amp; Disability Waivers</li> <li>No Cap, No Fee</li> <li>100% Participation Rate</li> </ul>	3.00	1.75% on 90% of Yr 1 Premiums	\$5,000 NQ \$4,000 Q	Yr 2+ 10%	100% Yr 1	Yes	10 Years	All Except: MA, MN, NJ, NY, ND, OR, VT	0-75 10.00% 76-80 8.00%
Aviva Life and Annu MultiChoice	ity Ratings: A.M. Best A, Moody's A1, S&P AA- Initial Premium: \$5,000 \$75,000 +	Rates Effec	tive 5/06/2009				Call 8	00-255-50	55 www.ia	amsinc.com Yr 1
Income 5	• Fixed Strategy 2.30% 3.10% • S&P 1 Year Pt to Pt Par Rate 25% 25%  • S&P Monthly Pt to Pt 2.25% 2.50% • S&P 1 Year Pt to Pt 5.25% 6.75% • 1- Yr Pt to Pt Hang Seng 4.25% 6.00% • 1-Yr Pt to Pt Dow Jones  EURO STOXX 50® 4.25% 6.00%	N/A	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	<b>0-83</b> \$5,000	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes	5 Years	All Except: NY Call for details in: CT, MA	0-75 3.00% 76-80 2.05% 81-83 1.95% Yrs 2-3 0-75 1.50% 76-80 1.03% 81-83 0.97%
Flex Premium MCI5 (06/06)										

Indexed Annuities	Crediting N	lethod	ls	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Accm Value @ death	Surrender Charges	State Availability	Commission
Aviva Life and Annu MultiChoice Income 7  Flex Premium MCI7 (06/06)	Initial Premium:  Fixed Strategy  S&P 1 Year Pt to Pt Par Rate  S&P Monthly Pt to Pt  S&P 1 Year Pt to Pt  1- Yr Pt to Pt Hang Seng  1-Yr Pt to Pt Dow Jones  EURO STOXX 50®	\$5,000 2,60% 25% <u>Cap</u> 2,25% 5,75% 4,25%	\$75,000 + 3.40% 25% Cap 2.50% 7.25% 6.00%	N/A	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	0-81 \$5,000	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Call 8	7 Years	All Except: NY Call for details in: CT, MA	Yr 1 0-75 4.00% 76-81 2.75% Yrs 2-3 0-75 2.00% 76-81 1.38%
MultiChoice Income Plus  Flex Premium MCIP (06/06)	Initial Premium: Fixed Strategy S&P 1 Year Pt to Pt Par Rate* S&P Monthly Pt to Pt S&P 1 Year Pt to Pt 1- Yr Pt to Pt Hang Seng 1-Yr Pt to Pt Dow Jones EURO STOXX 50®	\$5,000 2.25% 25% Cap 2.25% 5.25% 4.25%	\$75,000 + 3.05% 25% Cap 2.50% 6.75% 6.00%	5.00	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	<b>0-78</b> \$5,000	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes	10 Years	All Except: NY, OR Call for details in: CT, DE, MA, MN, PA, WA	Yr 1 0-75 7.50% 76-78 5.50%  Yrs 2-5 0-75 3.75% 76-78 2.75%
MultiChoice Income Plus S	Initial Premium: Fixed Strategy S&P 1 Year Pt to Pt Par Rate* S&P Monthly Pt to Pt S&P 1 Year Pt to Pt 1- Yr Pt to Pt Hang Seng 1-Yr Pt to Pt Dow Jones EURO STOXX 50®	\$5,000 2.15% 25% Cap 2.25% 5.00% 4.25%	\$75,000 + 2.95% 25% Cap 2.50% 6.50% 6.00%	5.00	87.5% of Premiums at an interest rate between 1% & 3% based on the 5 year Treasury	<b>0-78</b> \$5,000	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes	10 Years	Available for sale ONLY in: CT, DE, MN, PA, WA	Yr 1 0-75 6.00% 76-78 4.00%  Yrs 2-5 0-75 3.00% 76-78 2.00%
MultiChoice Income Xtra	Initial Premium: Fixed Strategy  1- Yr Point-to-Point Index 1- Yr Monthly Cap Index 1- Yr Avg. Index (no spread) 1- Yr Multiple Index(no spread) 1- Yr Pt to Pt with Par. Rate* 1- Yr Pt to Pt Hang Seng 1- Yr Pt to Pt Dow Jones EURO STOXX 50®	\$5,000 2.00% <u>Cap</u> 4.50% 2.25% 4.50% 4.50% 25% 4.25%	\$75,000 + 2.80% Cap 6.00% 2.50% 6.25% 6.25% 6.00% 6.00%	\$10.00 \$20.00 \$20.00	3% on 87.5% of Yr 1 Premiums	0-78 \$5,000 0-74 in IN	Year 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes	10 Years	All Except: AK, CT, DE, MN, NJ, NY, OR, PA, UT, VT, WA  Call for details in: IN, MA	Year 1 0-75 7.00% 76-78 5.00%  Yrs 2-5 0-75 3.50% 76-78 2.50%

Standard & Poor's has rated Aviva Life and Annuity, AA- (Very Strong); this represents the fourth highest of 24 rating categories. The A.M. Best Company rated Aviva Life and Annuity, A (Excellent); this represents the third highest rating of 15 rating categories. Moody's A1 (Good) represents the 8th highest out of 18 rating categories.

Indexed Annuities EQUITRUST Rating	Crediting Methods	S ive 6/19/20	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender	State Availability	Commission
Market		Сар						Odii o	00 200 000	,	
	<ul> <li>S&amp;P Annual Reset Pt to Pt</li> <li>S&amp;P Annual Daily Average</li> <li>S&amp;P Monthly Average w/ Par Rate 40%*</li> <li>S&amp;P Monthly Cap Rate 3.0%</li> <li>Fixed Strategy 3.50%</li> </ul>	7.50% 8.50%	10.00	3% on 87.5% of Premiums paid (1.50% on 100% in DE & IL)	<b>0-80</b> \$30,000	Yr 1 Systematic WD from Fixed Acct Yr 2+ 10%	1-6 100% 50% 7-12	Yes	14 Years	All Except: CT, DE, MN, NY, OR, UT, WA Call for details in: AK, IL	Year 1 0-80 4.25% Year 2 0-80 4.25% Reduced Commission in: AK, IL
MarketBooster	<u> </u>	Can									Year 1
Index	S&P Annual Reset Pt to Pt     S&P Annual Daily Average     S&P Monthly Average w/ Par Rate 40%*     Fixed Account 3.25%	<u>Cap</u> 7.00% 8.00%	7.00 Premium Bonus Years 1-5	3% on 87.5% of Premiums paid	0-80 \$30,000	Yr 1 Systematic WD from Fixed Acct Yr 2+ 10%	1-6 100% 50% 7-12	Yes	9 Years	All Except: CT, DE, MN, NY, OR, UT, WA	0-80 3.50% Year 2 0-80 3.50% Reduced Commission in:
Flex Premium		Con									AK, IL Year 1
Market Seven Index	S&P Annual Reset Pt to Pt     S&P Annual Reset Daily Avg	<u>Cap</u> 7.50% 8.50%	N/A	3% on 87.5% of	0-80	Yr 1 Systematic WD from Fixed Acct	1-6 100%	Yes	7	All Except:	0-80 3.50% Year 2 0-80 3.50%
Flex Premium	• S&P Monthly Average w/ Par Rate 50%* • Fixed Account 3.60%			Premiums paid	\$30,000	Yr 2+ 10%	50% 7-12		Years	NY, OR	Reduced Commission in: AK, CT, MN, WA
GREAT AMERICAN	LIFE INSURANCE COMPANY Ratings:	A.M. Best	A Rates E	ffective 7/07/2009				Call 8	00-255-50	55 www.ia	amsinc.com
American Legend II	S&P 1 Year Point to Point 8.50% Cap     S&P Annual Mo. Avg. 9.50% Cap     S&P Annual Mo. Avg. N/A     S&P Monthly Cap Rate 2.5%     Fixed Account 3.75%		N/A	2.00% on 100% of Premiums paid	18-85 Q 0-85 NQ \$10,000	Yr 1+ 10%	50% 0-6	Yes	7 Years	All Except: NY	0-75 5.50% 76-80 5.10% 81-85 3.50% Trail Commissions Available
American	S&P 1 Year Point to Point 8.0% Cap     S&P Annual Mo. Avg. 7.50% Cap     Fixed Account 3.5%		5.00	2.00% on 90% of Yr	18-85 q				10	All Except:	0-75 8.00% 76-80 6.35% 81-85 2.50%
Icon			Bonus 4x7 (Except in IN, NH, NJ, PA, UT, WA)	1 Premiums	<b>0-85</b> NQ \$10,000	Yr 1+ 10%	50% 0-6	Yes	Years	Call for details in: IN, MA, NH, NJ, PA, WA	Trail Commissions
Single Premium	000 4 144 4 1111										Available
American Valor II	S&P Annual Mo. Avg. N/A S&P Annual Daily Avg N/A  S&P Annual Mo. Avg. 7.75% Cap S&P 1 Year Point to Point 7.25% Cap Fixed Account 3.25%		5.00 Ages 0-57 4.00 Ages 58-69 3.00 Ages	2.00% on 100% of Premiums paid	18-85 Q 0-85 NQ \$10,000	Yr 1+ 10%	100% 1st Yr 50% 2nd Yr	Yes	12 Years (0-57) 10 Years (58-85)	All Except: CT, NY Call for details in: MA, NJ, OR, TX, WA	0-75 6.50% 76-80 5.35% 81-85 3.60% Trail Commissions Available
Flex Premium	Premium Bonus Years 1-3!		70-85						(55 55)		

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Indexed Annuities	Crediting Methods	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	@	Full Accm Value @ death	Surrender Charges	State Availability	Commission
ING USA ANNUITY &	<ul> <li>LIFE Ratings: A.W. Best A+, S&amp;P AA, Fitch</li> <li>Fixed Strategy 3.25%</li> </ul>	AA, Moody's Aa	13 Rates Effective	9 //9/2009	1	I	Call 8	00- <b>∠</b> 55-50:	os www.la	Yr 1
Secure	Initial Premium: \$15,000 \$75,0	00								
Index Seven	Cap Caj								All Except:	0-80 5.00%
illuex Seven	• S&P Ann Pt. to Pt. 7.50% 8.00	%	1.00% on 100% of	0-80	Yr 1 Systematic WD			7	NY, OR	
	• S&P Monthly Pt. to Pt. 2.70% 3.00	% <b>N/A</b>	Premiums paid		WD	No	Yes	Years	Call for details:	Yrs 2-5
	<u>P.R.</u> <u>P.R</u>		1 remiums para	\$15,000	Yr 2+ 10%			rears	DE, MS, NJ,	0-80 2.75%
	• S&P Ann Pt. to Pt. w/ PR N/A N/A			NQ & Q					PA, WA	
Flex Premium	Asset Asset Asset S&P Monthly Avg N/A N/A									
	• Fixed Strategy 3.00%									
Secure Index	Initial Premium: \$15,000 \$75,0	00							All Except:	
Opportunities	<u>Cap</u> <u>Ca</u>	<u>)</u>							AK, CT, DE,	0-80 7.00%
Plus	• S&P Ann Pt. to Pt. 7.00% 7.75	%	2% on 87.5% of	0-80				10	MN, NJ, NY,	
	• S&P Monthly Pt. to Pt. 2.50% 2.80	5.00	Premiums paid		Yr 2+ 10%	No	Yes	Years	OR, WA	
	<u>P.R.</u> <u>P.R</u>		Para	\$15,000				i cai s	Call for details:	
	• S&P Ann Pt. to Pt. w/ PR N/A N/A			NQ & Q					IA, IN, MS	
Circula Describer	S&P Monthly Avg     N/A     N/A     N/A								, , -	
Single Premium LINCOLN NATIONA		AA-, Moody's A	1 Rates Effective	7/1/2009		<u> </u>	Call 8	00-255-50	55 www.ia	msinc.com
ZIITOOZITTI, TTOTI, II	S&P 2 Year Point to Point 16.10% Cap	i i i i i i i i i i i i i i i i i i i	Tates Ensoure			1-6	Can o	00 200 00.		IIII SIII G.COIII
O-41D-1-440	S&P Annual Reset Performance	4.00	4 500/ 4000/ -5	0-75		100%		12	All Except:	
OptiPoint 12	Triggered 6.45%	4.00	1.50% on 100% of Premiums paid	\$5,000 NQ	Yr 1+ 10%		Yes		AK, CT, DE, MN, NY, OR,	0-75 7.00%
	S&P 2 Yr Monthly Pt to Pt 4.40% Cap	Yrs 1-5	Freiiliuilis paiu	\$2,000 Q		7-12		Years	UT, WA	
Flex Premium	• Fixed Account 3.50% *Rates higher on premiumus \$100k+			Ψ2,000 Q		50%			0.,	
	S&P 2 Year Point to Point 16.10% Cap			0-80		1-6				0-75 6.00%
<b>OptiPoint 10</b>	S&P Annual Reset Performance	3.00	1.50% on 100% of	\$5,000		100%		10	All Except:	76-80 NQ 4.75%
-	Triggered 6.45%	Yrs 1-4	Premiums paid	NQ	Yr 1+ 10%	7.40	Yes	Years	AK, MN, NY,	76-80 Q 3.75%
	S&P 2 Yr Monthly Pt to Pt 4.40% Cap	11014		\$2,000 Q		7-12 50%		. cars	OR, UT	
Flex Premium	<ul> <li>Fixed Account 3.50% *Rates higher on premiumus \$100k+</li> </ul>					30 /6				



#### Need to Jump-Start Your Annuity Business??

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Indexed Annuities	Crediting Methods	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
New Directions 8 Single Premium	LIFE Ratings: A.M. Best A+, S&P AA-, Fitch AA     S&P 2 Year Point to Point 19.50% Cap     S&P Annual Reset Performance     Triggered 7.55%     Fixed Account 4.10%     (Guaranteed 8 Years) *Rates higher on premiums \$100k+	-, Moody's A N/A	1.75% on 100% of Yr 1 Premium	0-85 \$10,000	Yr 1+ 10%	1-6 100% 7-12 50%	Yes	8 Years	All Except: MN, NY, OR	0-75 4.50% 76-80 3.50% 81-85 2.25%
New Directions 6 Single Premium	S&P 2 Year Point to Point 18.45% Cap S&P Annual Reset Performance Triggered 7.25% Fixed Account 3.90% (Guaranteed 6 Years) *Rates higher on premiums \$100k+	N/A	1.75% on 100% of Yr 1 Premium	<b>0-85</b> \$10,000	Yr 1+ 10%	1-6 100% 7-12 50%	Yes	6 Years	All Except: MN, NY, OR	0-75 3.50% 76-80 2.75% 81-85 1.75%
NATIONAL WESTER		ective 11/20/2	2008		T .		Call 8	00-255-505	55 www.ia	msinc.com
NWL Ultra Future	S&P Annual Reset, Monthly Average, 65% Participation Rate, 1.60% Asset Fee     Fixed Account 3.75%     Monthly Cal     S&P 1 Yr Monthly Pt. to Pt.     3.50%	10.00 Yr 1 4.75 Yrs 2-5	3.00% on 87.5% of Premiums Paid	0-80 \$5,000 NQ \$2,000 Q	Yr 2+ 10%	100% 0-6 50% 7-12	Yes	15 Years	All Except: AK, AL, MS, NY, OR, UT  Call for Details in: DE, FL, IL, IN, MA, MN, NJ,	0-75 NQ 7.00% 76-80 NQ 5.00% 0-70 Q 7.00% 71-75 Q 3.50% 76-80 Q 2.00%
NWL Ultra Classic	S&P Annual Reset, Monthly Average, 65%     Participation Rate, 1.60% Asset Fee     Fixed Account 4.25%	<u>.</u> N/A	3.00% on 87.5% of Premiums Paid	0-80 \$5,000 \$2,000 NQ & Q	Yr 2+ 10%  Accumulated up to 50% maximum in any one year	100% 0-6 50% 7-12	Yes	13 Years	PA, WA All Except: AK, AL, DE, IL, IN, MA, MN, MS, NJ, NY, OR, PA, UT, WA Call for Details in: FL	0-75 NQ 12.00% 76-80 NQ 10.50% 0-70 Q 12.00% 71-75 Q 10.00% 76-80 Q 9.00%
NORTH AMERICAN	LIFE Ratings: A.M. Best A+, S&P AA-		Rates Effective 3/3	30/2009			Call 8	00-255-50	55	
Charter Series 14	Name   Sar   Nonth	Premium bonus on all premium received in 1st 7 yrs	3.00% on 87.5% of Premiums Paid	0-75 \$25,000 NQ & Q	Yr 2+ 10%	100% 0-6 50% 7-12	Yes	14 Years	All Except: AL, DE, NY, OR, UT Call for details in: AK, CT, IN, MD, MN, MS, MT, TN, VT, WA	Year 1 0-75 8.50% 76-79 6.37%  Years 2-3 0-79 3.00%  Call for commission details in: MN, UT, VA
North American 10	■ S&P 500	10.00	1.5% on 100% of Premiums Paid	0-79 \$20,000 NQ & Q	Yr 2+ 10%	100% 0-6 50% 7-10	Yes	10 Years	All Except: AK, CT, DE, MN, NV, NY, OR, UT, VT, WA	Year 1 0-75 6.50% 76-79 4.875% Years 2-3 0-79 2.00%

Indexed Annuities	Crediting Mo	ethods	Bonus %	Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
Loyalty Rewards Escalator 8	Fixed Account S&P 1 Yr Monthly Pt to Pt S&P Monthly Average S&P Annual Pt to Pt  *1% bonus per year for 8 years	2.95% 2.35% 5.75% 5.75%	8.00*	87.5% of Premiums at an interest rate of 1.5% & 3% depending on the state of issue	0-85 NQ/Q \$10,000	Yr 2+ 10%	No	Yes	8 Years	All Except: NY, OR, VT, WA	0-79 5.50% 80-85 2.75% Call for commission details in: AK, CT, MN, UT
Spectrum Choice 9 Bonus	Fixed Account S&P 1 Yr Monthly Pt to Pt S&P 2 Yr Monthly Pt to Pt S&P 3 Yr Monthly Pt to Pt S&P Monthly Average S&P Annual Pt to Pt	2.75% 2.25% 3.60% 4.60% 6.00% 6.00% the first 6 months	3.00*	100% of Premiums at an interest rate of 1% & 3% depending on the state of issue	0-85 NQ 18-85 Q \$25,000	Yr 2+ 10%	No	Yes	9 Years	All Except: AK, MA, MN, MT, NV, NY, ND, OK, OR, UT, VT, WA, WY	0-79 9.00% 80-85 4.50%
Accelerator Bonus 10 Flex Premium	Fixed Account S&P 1 Yr Monthly Pt to Pt S&P Monthly Average S&P 2 Yr Monthly Average S&P Annual Pt to Pt  *5% bonus on all premium received in	2.75% 2.20% 5.25% 14.00% 5.25% the first 6 months	5.00*	100% of Premiums at an interest rate of 1% & 3% depending on the state of issue	0-85 NQ/Q \$10,000	Yr 2+ 10%	No	Yes	10 Years	All Except: CT, LA, MA, MN, MT, ND, NV, NY, OR, PA, TX, UT, WA	0-79 8.50% 80-85 4.25%
RBC Insurance Rat	• Fixed Account	Yr 1 3.00% Yrs 2-8 2.00% Cap		ective 7-01-09	<b>0-85</b>		100%	Call 8	00-255-50	All Except:	0-75 6.00%
Enhanced Choice 8 Single Premium	Monthly Average Dow Jones     Quarterly Pt to Pt Dow Jones	5.00% 3.00%	2.00	87.5% of Premiums at an interest rate of 1%	18-80 Q \$5,000	Yr 2+ 10%	0-6 50% 7-12	Yes	8 Years	AK, CT, DE, HI, MN, NJ, NY, OK, OR, PA, UT	76-80 4.50% 81-85 3.50% Call for details in: CA, WA
RBC Enhanced Choice 12 Single Premium	Fixed Account     Monthly Average Dow Jones     Quarterly Pt to Pt Dow Jones	Yr 1 Yrs 2-8 2.80% 1.80% Cap 5.00% 2.50%	5.00	87.5% of Premiums at an interest rate of 1%	0-85 NQ 18-80 Q \$5,000	Yr 2+ 10%	100% 0-6 50% 7-12	Yes	12 Years	All Except: AK, CT, DE, HI, MN, NJ, NY, OK, OR, PA, UT, WA	0-75 9.00% 76-80 7.00% 81-85 5.00% Call for details in: CA
		$\bigcirc$		9/P/					]		

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## Income Rider (Living Benefit)Comparison

	<u>Aviva</u>	<u>Aviva</u>	<u>Allianz</u>	<u>Allianz</u>	<u>American</u> <u>Equity</u>
	Income Edge Flex	Income Edge Plus	Allianz Simple Income II (MasterDex X only)	Enhanced Withdrawal Benefit (Endurance Plus only)	Lifetime Income Benefit Rider <sup>2,3</sup>
Income Account Multiple <sup>1</sup>	100%	100%	100%	20%	100%
Roll-up Rate in Accumulation Period	7.20%	7.20%	8% (roll up only credited as simple interest not compound)	5% for 10 years	5% / 8%
Income W/D Multiplier - Confinement Feature (See Contract for Qualifying Confinement criteria)	1 - Doubles Rider withdrawal amount	1 - Doubles Rider withdrawal amount	n/a	n/a	n/a
Wellness Benefits	Yes	Yes	n/a	n/a	n/a
Rider Charge (calculated annually against the IAV, deducted monthly from AV)	45 bps annually	75 bps annually	60 bps annually	Built into product as a feature	no charge / 45 bps annually
Roll-up Rate in Withdrawal Phase	n/a	n/a	n/a	n/a	n/a
<b>Guaranteed Payments for Life</b>	Yes	Yes	Yes	Yes	Yes
Withdrawal Phase Waiting Period	After 30 days	After 30 days	After 30 days	After 10 Years	After Year 1
Rider Charge Refund	n/a	n/a	n/a	n/a	n/a
Account Available at Death	Yes	No	No	Yes * if taken over 5 years	No
State Availability	All except: CA, NJ, NV, NY, OR, PA, WA Call for details in: CT, GA, NH, TN	All except: NJ, NY, VA, WA Call for details in: CT, OR, TN	All except: CT, IN, MS, NV, NJ, OR, WA	All except: AK, CA, CT, MN, NV, NJ, NY, OR, PA, TX, UT, WA	All except: WA

<sup>1</sup> For Agent Use Only; Not for Use with the Public. 105% is applied to the Adjusted Accumulated Value and Income Account Value for all Premium; the Accumulated Value of the Base contract is applied at 100%. Prior to Rider Withdrawals, the Income Account Value is guaranteed to increase 6/7.2% annually for the first 10 Contract years. Income Edge Plus (forms AIR (Rev. 9/07), AIR (

<sup>2</sup> American Equity approval number 08-DRESS-19.

<sup>3</sup> Lifetime Income Benefit Rider, LIBR-2008

## Income Rider (Living Benefit)Comparison

	ING	<u>National</u> Western	RBC	RBC
	Income Protector Withdrawal Benefit (Index Products Only)	Income Outlook Withdrawal Benefit Rider	Enhanced Guarantee Lifetime Withdrawal Benefit Rider	Guarantee Lifetime Withdrawal Benefit Rider
Income Account Multiple	100%	100%	101%	105%
Roll-up Rate in Accumulation Period	7% for 10 years* *FL only has 4% roll-up option	5.00%	8% for 14 years	8% for 12 years
Income W/D Multiplier - Confinement Feature (See Contract for Qualifying Confinement criteria)	n/a	n/a	5 year wait 50% increase	n/a
Wellness Benefits	n/a	n/a	n/a	n/a
Rider Charge (calculated annually against the IAV, deducted monthly from AV)	40 bps annually	35 bps annually	60	50
Roll-up Rate in Withdrawal Phase	n/a	n/a	n/a	n/a
Guaranteed Payments for Life	Yes	Yes	Yes	Yes
Withdrawal Phase Waiting Period	After 30 days	After 1 year	After Year 1	After Year 1
Rider Charge Refund	Yes	n/a	n/a	n/a
Account Available at Death	No	No	No	No
State Availability	All except: NJ, NY, OR, WA	All except: AK, DE, MS, OR, PA, UT, WA	All except: AK, CT, DE, FL HI, MN, MS, NJ, NV, NY, OK, OR, PA, UT, WA	All except: AK, CT, DE, HI, MN, MS, NJ, NY, OK, OR, PA, UT, WA

Fixed Annuities	Guaranteed 1st yr Rates	Projected Renewal 2nd yr Rates	Minimum Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions AA- Rates Effec	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commis www.iamsinc.	
Spirit Bonus  10% Premium  Bonusi	Initial Premium: \$5,000 \$75,000+ 1-Yr Guaranteed Fixed 2.00% 2.65% 3-Yr Guaranteed Fixed 2.00% 2.45% 5-Yr Guaranteed Fixed 2.00% 2.35% 7-Yr Guaranteed Fixed 2.00% 2.15%	New I <sub>s</sub> Rider A <sub>s</sub>	come vailable!	0-78	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes  Call us about the NEW Death Benefi	10 Years	All Except: AK, CA, CT, DE, MN, NJ, NV, NY, OR, PA, UT, WA	0-75 76-78	7.00% 5.00%
Income Select Spirit 3	Initial Premium: \$5,000 \$75,000+ 1-Yr Guaranteed Fixed 2.00% 2.35% 3-Yr Guaranteed Fixed 2.00% 2.15%	N/A New 7	2.00%	0-85	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes	3 Years	All Except: CA, NJ, NV, NY, OR, PA	0-80 81-85	1.25% 1.00%
Income Select Spirit 5	Initial Premium:  \$5,000 \$75,000+  1-Yr Guaranteed Fixed  2.15% 2.95%  3-Yr Guaranteed Fixed  2.00% 2.75%  5-Yr Guaranteed Fixed  2.00% 2.65%	Products!	2.00%	0-83	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	Yes New Death	5 Years	All Except: CA, NJ, NV, NY, OR, PA	0-75 76-80 81-83	3.00% 2.05% 1.95%
Income Select Spirit 7	Initial Premium: \$5,000 \$75,000+ 1-Yr Guaranteed Fixed 2.35% 3.05% 3-Yr Guaranteed Fixed 2.15% 2.85% 5-Yr Guaranteed Fixed 2.05% 2.75% 7-Yr Guaranteed Fixed 2.00% 2.55%	N/A	2.00%	0-81	Yr 1+ 10%  Accumulated up to 20% maximum in any one year	No	New Local Benefit Riderl Yes	7 Years	All Except: CA, NJ, NV, NY, OR, PA	0-75 76-81	4.00% 2.75%

## Income Edge Flex

# Riders that STAND OUT from the Rest

InsurePay Death Benefit Rider

Rider \* 5-Year P

\* 5-Year Payout Option for Beneficiaries

\* Income "Doubler" Benefit for Confinement

7.2% Compound Interest on Income Account Value for 20 years

\* 6% Simple Interest Guarantee on all remaining Premium & Bonus!

\* Spousal Continuation Option

\* Payout Available in Lump Sum



For agenthroker use only-not for use with the public. The 7.2% guaranteed rate on the Income Account Value stops note with drawals are elected under the rider. Until the withdrawals under the rider are elected the 7.2% growth on the notes agent a

The A. M. Best Company rated American Investors Life Insurance Company, Inc., A+ (Superior) for financial strength and the ability to meet obligations to contract holders. This represents the second highest ratings of Best's 15 rating categories.

Fixed Annuities	Guaranteed 1st yr Rates	Projected Renewal 2nd yr Rates	Minimum Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission
AMERICAN INVESTORS	LIFE Insurance Co., Inc., Tope	eka, KS Ratings: A.M	. Best A, Moody	/'s A1, S&P <i>A</i>	AA- Rates Effec	tive 5/06/2	009		Call 800-255-5055	www.iamsinc.com
Spirit Plus  5% Premium Bonusl	Initial Premium: \$5,000 \$75,000+ 1-Yr Guaranteed Fixed 2.00% 2.75% 3-Yr Guaranteed Fixed 2.00% 2.55% 5-Yr Guaranteed Fixed 2.00% 2.45% 7-Yr Guaranteed Fixed	New In Rider Av, N/A	come ailable! 2.00%	0-78	Yr 1+ 10% Accumulated up to 20% maximum in any one year	No	Yes	10 Years —	All Except: CA, NJ, NV, NY, OR, PA **Call for details in CT	0-75 7.50% 76-78 5.50%
Flex Premium	2.00% 2.25%						Call us about the NEW Death Benefit Rider!	•		
	A.M. Best A. S&P A Fitch A. M	oody's A2 Rates E	fective 7/01/200	9					Call 800-255-5055	www.iamsinc.com
Horizon MYG Single Premium (CONTRACT #04370)	7.50% (Includes 4% Bonus)	3.50% Guaranteed Years 2-6	2.00%	<b>0-85</b> \$5,000 NQ & Q	Yr 1+ 10%	No	Yes	10 Years	All Except: AK, MN, NJ, NY, UT	0-75 7.50% 76-80 5.00% 81-85 3.00% Call for details in: OR, PA, WA
AMERICAN EQUITY Ra	tings: A.M. Best A-, S&P BBB+	Rates Effective 4/0	1/2009						Call 800-255-5055	www.iamsinc.com
Premier Eagle 10  Flex Premium (FPDA-7-08)	13.08% Ages 0-74 **1st 5 years 8.82% Ages 75-80 **1st 5 years	3.35%	2.00%	0-80 \$2,000 Q \$5,000 NQ	Interest Only Systematic WD and RMD	100% 1st MO 1/12 each Mo after	Yes	15 Years 0-75 10Years 76-80	All Except: AL, CT, DE, IN, MN, NY, OR, PA, WA	Yr 1 0-75 6.00% 76-80 4.50% Yrs 2-5 Call for details Call for details in: SC, UT
Premier Eagle 12  Flex Premium (FRG-09)	15.47%	3.10%	2.00%	0-78 \$2,000 Q \$5,000 NQ	Yr 1 Systematic WD Yr 2+ 10%	100% 1st MO 1/12 each Mo after	Yes	10 Years Bonus Vesting 0-78 14 years 79-85 10 years	All Except: AK, AL, CT, DE, IN, MN, MO, NH, NY, OK, OR, PA, SC, UT, WA	Yr 1 0-78 6.00% Yr 2 0-78 1.05% Yr 3 0-78 1.15%
AMERICAN NATIONAL	Ratings: A.M. Best A+, S&P AA	-, Moody's Aa3 Rat	es Effective 7/0°	1/2009					Call 800-255-5055	www.iamsinc.com
Palladium Century 3 Single Premium	5.50% (Includes 3% Bonus)	2.50% 0.10% Lower in: FL, IN, NC, TX, VT, VA, WA, WI	2.00%	<b>0-85</b> \$5000 NQ \$4000 Q	Yr 1+ 10% or Systematic WD	Yr 1 100% Yr 2 50%	Yes	10 Years	All Except: AL, CT, IL, MA, MN, NJ, NY, OR, PA, UT, WA	7.00% Reduced above age 74 Trail commissions available
Palladium Century 7	9.50% (Includes 7% Bonus)	2.50% 0.10% Lower in: FL, IN, NC, TX, VT, VA, WA, WI	2.00%	<b>0-80</b> \$5000 NQ \$4000 Q	Yr 1+ 10% or Systematic WD	Yr 1 100% Yr 2 50%	Yes	10 Years	All Except: AL, CT, IL, MA, MN, NJ, NY, OR, PA, UT, WA	5.00% Reduced above age 74 Trail commissions available
Palladium MYG  LTGA  Single Premium	10 Yr 5.40% 9 Yr 5.65% 8 Yr 4.15% 7 Yr 4.80% 6 Yr 3.70% 5 Yr 4.05% 4 Yr 2.70% 3 Yr 2.40% Rates 0.1% higher on \$100,000+ Premiums	Yr 2-10 4.40% Yr 2-9 3.65% Yr 2-8 4.15% Yr 2-7 3.80% Yr 2-6 3.70% Yr 2-5 3.05% Yr 2-4 2.70% Yr 2-3 2.40% Rates 0.1% higher on \$100,000+ Premiums	<b>2%</b> or NAIC Index	0-85 \$5,000 NQ & Q	Yr 1 Systematic WD Yr 2+ 10%	100% Yr 1	Yes	10 Years No Surrender Charge during 30 day window at end of each guarantee period	NAIC Minimum Guarantee States All others except NY & UT  1.5% Minimum Guaranteed States MD, WY	10 Yr 4.00% 9 Yr 3.00% 8 Yr 2.50% 7 Yr 2.50% 6 Yr 2.50% 5 Yr 4.00% 4 Yr 2.00% Reduced above age 79

Fixed Annuities EQUITRUST Ratings: A	ļ	Projected Renewal 2nd yr Rates fective 6/19/2009	Minimum Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission www.iamsinc.com
Certainty Select	10 year 5.00% 8 year 4.75% 6 year 4.40% 5 year 3.40%	10 year 5.00% 8 year 4.75% 6 year 3.40% 5 year 3.40%	3% on 87.5% of premiums paid. Rates Vary by state.	0-90 \$30,000 NQ & Q	Yr 1+ Systematic WD (\$250 Mo minimum)  *Select Rider allows free withdrawal of 10% Acc Value Yr 2+ (Rider not approved in NC)	100% 0-6 50% 7-12	Yes	Matches the length of the initial guarantee	All Except: NY, OR, UT, WA	Yrs 1-5 0.80%  Commissions reduced above age
Single Premium	A.M. Best A-, Fitch BBB, Mood	y's Baa3 Rates Effe	ctive 7/01/09						Call 800-255-5055	80 www.iamsinc.com
Fidelity Platinum  LTGA Single Premium	7 year 3.35% 5 year 3.00%	Yr 2-7 3.35% Yr 2-5 3.00%	1.50%- 3.00% Depending on State	0-90 \$5,000 NQ \$2000 Q	Yr 1+ Systematic WD (\$100 Mo minimum, up to 4 per year)	No	Yes	30 day window at end of each guarantee period. If not surrendered annuity will automatically renew for the same length.	All Except: MN, NY, OR, WA  Call for details in: CT, FL, MA, NC, OK, TX, VT,	7 year 3.00% 5 year 2.50% Reduce 50% Ages 80-90
Fidelity Platinum Plus  LTGA Single Premium	7 year 4.20% 5 year 3.80% 1st year 1% bonus with MVA	Yr 2-7 3.20% Yr 2-5 2.80%	1.50%- 3.00% Depending on State	0-90 \$5,000 NQ \$2000 Q	Yr 1+ Systematic WD (\$100 Mo minimum, up to 4 per year)	No	No	30 day window at end of each guarantee period. If not surrendered annuity will automatically renew for the same length.	All Except: MN, NY, OR, WA Call for details in: CT, FL, NC, OK, TX, VT,	7 year 5.00% 5 year 3.00% Reduce 50% Ages 80-90
GREAT AMERICAN LIF	E INSURANCE Ratings: A.M. B	est A Rates Effectiv	re 6/01/2009						Call 800-255-5055	www.iamsinc.com
American Freedom 10- ST  Single Premium P10220303NW P1021103NW	5.25%	3.25%	2.00%	<b>0-85</b> NQ <b>18-85</b> Q \$10,000	Yr 1 Systematic WD, after 30 days Yr 2+ 10%	50% 1-6	Yes	10 Years	All Except: NY	18-75 Q 6.00% 76-85 Q 2.85% 0-80 NQ 6.00% 81-85NQ 2.85% Trail Commissions Available
American Freedom Stars & Stripes  Single Premium P1024604NW P1024904NW P1024904NW P1024904NW	4.25% 5 Year  Includes 1.00% Bonus  Rates 0.10% higher on \$100,000 Premium	3.25% 5 Year  Guaranteed Escalating Rates each year  Rates 0.10% higher on \$100,000 Premium	2.00%	<b>0-89</b> NQ <b>18-89</b> Q \$10,000	Yr 1 Systematic WD, after 30 days Yr 2+ 10%	50% 1-6	Yes	5 Years	All states except: NY, OR, VA  Call for details in: IN, NJ, PA (Non-MVA)	0-84 3.00% 85-89 2.10% Trail Commissions Available



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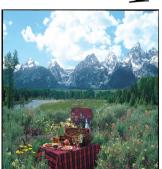
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Fixed Annuities	Guarantee Rate Ratings: A.M. Be		Projected Renewal 2nd yr Rates	Minimum Guaranteed Rate 3 Rates Effectiv	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission www.iamsinc.com
Guarantee Choice Annuity  LTGA Single Premium	\$15,000 10 Yr 7 Yr 5 Yr 3 Yr \$75,000 10 Yr 7 Yr 5 Yr 3 Yr	4.15% 4.05% 4.00% 3.00%	\$15,000 Band Yr 2-10 4.15% Yr 2-7 4.05% Yr 2-5 4.00% Yr 2-3 3.00% \$75,000 Band Yr 2-10 4.15% Yr 2-7 4.05% Yr 2-5 4.00% Yr 2-3 3.00%	1.50%	<b>0-80</b> \$15,000	Yr 1 Interest only Yr 2+ 10%	No	Yes	9 Years (30 day window after Guarantee Period)	All Except: NY	Ages 0-80 10 Yr 3.25% 7 Yr 2.50% 5 Yr 2.00% 3 Yr 1.00%  Trail options available
LINCOLN NATIONAL LIF	E Ratings: A.M.	Best A+, S&P	AA-, Fitch AA-, Mood	ly's A1 Rates E	ffective 7/01	/2009				Call 800-255-5055	www.iamsinc.com
Classic 5 Single Premium	<100K 4.25% Includes 1% Bonus	100K 5.25% Includes 2%	3.25% Under \$100,000 3.25% \$100,000+	1.50% or 1.55% Varies by state	<b>0-85</b> \$10,000	Yr 1 Systematic WD, after 30 days Yr 2+ 10%	100% 1-6 50% 7-12	Yes	5 Years	All Except: MN	0-75 4.00% 76-80 2.75% 81-85 1.50%
Classic 7	<100K 5.65% Includes 2% Bonus	100K 6.65% Includes 3%	3.65% Under \$100,000 3.65% \$100,000+	1.50% or 1.55% Varies by state	<b>0-85</b> \$10,000	Yr 1 Systematic WD, after 30 days Yr 2+ 10%	100% 1-6 50% 7-12	Yes	7 Years	All Except: MN	0-75 5.00% 76-80 3.50% 81-85 1.75%
NATIONAL WESTERN L			A Rates Effective 5	/15/2008						Call 800-255-5055	www.iamsinc.com
NWL Future Assurance	13.41% Includes 10% 1 Bonu	st Yr Premium	3.10%	3.00%	0-80 \$5,000 NQ \$2000 Q	Yr 2+ 10%	100% 1-6 50% 7-12	Yes	15 Years	All Except: AK, AL, MS, NY, OR, UT Call for details in: DE, FL, IL, IN, MA, MN, NJ, PA, WA	0-75 NQ 7.00% 76-80 NQ 5.00% 0-75 Q 7.00% 71-75Q 3.00% 76-80Q 2.00%
Protector One	5.05% Includes 1% 1s Bonu	st Yr Premium us	4.05%	2.00%	0-85 NQ/Q (Owner) 0-90 NQ (Annuitant) 0-75 Q \$5,000	Yr 1+ 10%  Accumulated up to 50% maximum in any one year	100% 1-6 50% 7-12	Yes	10 Years	All Except: CT, MN, NY, OR, UT, WA Call for details: DE, FL, LA, MA, MD, NV, NH, NC, ND, OK, SD, TX	0-75 Q & NQ 10.00% 76-90 NQ 6.00% Reduced in Yrs 2-6
PRESIDENTIAL LIFE Ra	tings: A.M. Best	B+, S&P B+, F	itch Aq Rates Effec	tive 7/09/2009						Call 800-255-5055	www.iamsinc.com
Secure 4  LTGA Single Premium	3.30	%	3.5% Guaranteed Yrs 2-4	3.00%	<b>0-90</b> \$5,000	Yr 1+ 10%	100% 1-6 50% 7-12	Yes	4 Years	All Except: NH	2.00% Reduced above age 80
Secure 6  LTGA Single Premium	3.70	%	4.0% Guaranteed Yrs 2-6	3.00%	<b>0-90</b> \$5,000	Yr 1+ 10%	100% 1-6 50% 7-12	Yes	6 Years	All Except: NH	3.00% Reduced above age 80

Fixed Annuities	Guaranteed 1st yr Rates M. Best A+. S&P AA+. Moody's	Projected Renewal 2nd yr Rates Aa1 Rates Effective	Minimum Guaranteed Rate	Issue Ages Min Prem	Withdrawal Provisions	Chg back @ death Months	Full Accm Value @ death	Surrender Charges	State Availability	Commission www.iamsinc.com
FPDA + (1-Year Guarantee) Flex Premium	<\$100k \$100k+ 3.37% 4.39% Includes 1.00% Includes 2.00% Bonus Bonus	3.37%	2.00%	0-90 \$5,000 \$2k New Deposits	Yr 1+ 10% (\$500 minimum)	No	Yes	7 Years	All States Approved Issue age 0-85 in OK & NV	Year 1 0-80 4.00% 81-85 2.50% 86-90 1.55% Reduced Commission in Yrs 2-4
FPDA + (5-Year Guarantee) Flex Premium	2.65%	2.65%	2.00%	0-90 \$5,000 \$2k New Deposits	Yr 1+ 10% (\$500 minimum)	No	Yes	7 Years	All States Approved Issue age 0-85 in OK & NV	Year 1 0-80 4.00% 81-85 2.50% 86-90 1.55% Reduced Commission in Yrs 2-4
Master Builder Single Premium	s; A.M. Best A, Fitch A+ Rate  3.25%	Portfolio Renewal Rate No Less Than 3%	3.00%	0-80 \$5,000	Yr 1 Systematic WD Yr 2+ 10%	100% 0-6 50% 7-12	Yes	10 Years	All Except: AK, HI, MD, MN, NJ, NY, OR, PA, UT	### 0-69 6.25%   70-80 4.25%  **Call for commission details in:   CA, WA
Guarantee 3+3 Master	4.25%*  *Non MVA .25% less *Non MVA States: TX, PA, FL, IN, MD, SD, VT, UT	Portfolio Renewal Rate No Less Than 3%* *+3 Option +.50%	3.00%	0-85 \$5,000	Yr 1 Systematic WD Yr 2+ 10%	100% 0-6 50% 7-12	Yes	6* Years  *+3 Option 9 Years Surrender	All Except*: AK, HI, MN, NJ, NY, OK, OR, WA	0-75 2.00% 76-80 1.25% 81-85 0.50% **Call for commission details in: CA
Focused Growth Annuity 5 Single Premium	\$15k 3.50% \$100k+ 3.60%	\$15k 3.50% \$100k+ 3.60%	90% of premiums paid	0-90 \$15,000	Yr 1+ interest payments	No	Yes	5 Years	All Except: NY, NJ, PA	0-80 3.00% 81-85 1.50% 86-90 1.35%
Focused Growth Annuity 6 Single Premium	\$15k 3.70% \$100k+ 3.80%	Guaranteeu years 2-0	90% of premiums paid	0-90 \$15,000	Yr 1+ interest payments	No	Yes	6 Years	All Except: NY, NJ, PA	0-80 2.00% 81-85 1.00% 86-90 0.77%

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Guaranteed Period / Surrender Duration	Company	AM Best Rating	Product	1st Year Rate	Rate Thereafter	Average Annual Yield	Commissions (Some Reduced at older ages)
1	Annuity Investors	Α	AssetSelect 1-2-3	N/A	N/A	N/A	0.30%
2	Annuity Investors	Α	AssetSelect 1-2-3	N/A	N/A	N/A	1.10%
3	Annuity Investors	Α	AssetSelect 1-2-3	2.65%	2.65%	2.65%	1.44%
3	F&G (Óld Mutual)	A-	Dexterity 3	3.00%	3.00%	3.00%	2.00%
3	F&G (Old Mutual)	A-	Dexterity 3 Plus	4.00%	3.00%	3.17%	2.00%
3	ING USA Annuity \$75K +	A+	Guarantee Choice	4.00%	3.00%	3.17%	1.00%
3	ING USA Annuity < \$75K	A+	Guarantee Choice	3.00%	3.00%	3.00%	1.00%
4	American National \$100K +	A+	Palladium MYG	2.80%	2.80%	2.80%	2.00%
4	American National < \$100K	A+	Palladium MYG	2.70%	2.70%	2.70%	2.00%
4	Presidential Life	B+	Secure 4	3.30%	3.30%	3.30%	2.00%
5	American National \$100K +	A+	Palladium MYG	4.15%	3.15%	3.35%	4.00%
5	American National < \$100K	A+	Palladium MYG	4.05%	3.05%	3.25%	4.00%
5	EquiTrust	B+	Certainty Select	3.40%	3.40%	3.40%	0.80%
5	F&G (Old Mutual)	A-	Fidelity Platinum Plus	3.80%	3.40%	3.48%	3.00%
5	F&G (Old Mutual)	A-	Fidelity Platinum	3.00%	3.00%	3.00%	2.50%
5	Great American	Α	Stars & Stripes	4.25%	3.25%	3.45%	3.00%
5	ING USA Annuity \$75K +	A+	Guarantee Choice	5.00%	4.00%	4.20%	2.00%
5	ING USA Annuity < \$75K	A+	Guarantee Choice	4.00%	4.00%	4.00%	2.00%
5	Lincoln National \$100K +	A+	Classic 5	5.25%	3.25%	3.65%	4.00%
5	Lincoln National < \$100K	A+	Classic 5	4.25%	3.25%	3.45%	4.00%
5	Presidential Life	B+	Secure 5	3.80%	3.80%	3.80%	2.50%
5	The Standard of Oregon \$15k-\$99k	Α	Focused Growth Annuity	3.50%	3.50%	3.50%	3.00%
5	The Standard of Oregon \$100k+	Α	Focused Growth Annuity	3.60%	3.60%	3.60%	3.00%
5	The Standard of Oregon \$15k-\$99k	Α	Secured Rate Annuity 5	3.30%	3.30%	3.30%	4.00%
5	The Standard of Oregon \$100k+	Α	Secured Rate Annuity 5	3.40%	3.40%	3.40%	4.00%
6	American National \$100K +	A+	Palladium MYG	3.80%	3.80%	3.80%	2.50%
6	American National < \$100K	A+	Palladium MYG	3.70%	3.70%	3.70%	2.50%
6	EquiTrust	B+	Certainty Select	4.40%	3.40%	3.57%	0.80%
6	Presidential Life	B+	Secure 6	3.70%	3.70%	3.70%	3.00%
6	The Standard of Oregon \$100k+	Α	Focused Growth Annuity	3.80%	3.80%	3.80%	2.00%
6	The Standard of Oregon \$15k-\$99k	Α	Focused Growth Annuity	3.70%	3.70%	3.70%	2.00%
7	American National \$100K +	A+	Palladium MYG	4.90%	3.90%	4.04%	2.50%
7	American National < \$100K	A+	Palladium MYG	4.80%	3.80%	3.94%	2.50%
7	F&G (Old Mutual)	A-	Fidelity Platinum	4.00%	4.00%	4.00%	3.00%
7	F&G (Old Mutual)	A-	Fidelity Platinum Plus	4.20%	3.20%	3.34%	5.00%
7	Lincoln National \$100K +	A+	Classic 7	6.65%	3.65%	4.08%	5.00%
7	Lincoln National < \$100K	A+	Classic 7	5.65%	3.65%	3.94%	5.00%

Guaranteed Period / Surrender Duration	Company	AM Best Rating	Product	1st Year Rate	Rate Thereafter	Average Annual Yield	Commissions (Some Reduced at older ages)
7	ING USA Annuity < \$75K	A+	Guarantee Choice	4.05%	4.05%	4.05%	2.50%
7	ING USA Annuity \$75K+	A+	Guarantee Choice	5.05%	4.05%	4.19%	2.50%
8	EquiTrust	B+	Certainty Select	4.75%	4.75%	4.75%	0.80%
8	AIG Annuity	Α	Horizon Flex	6.10%	4.10%	4.35%	4.00%
8	American National \$100K +	A+	Palladium MYG	4.25%	4.25%	4.25%	2.50%
8	American National < \$100K	A+	Palladium MYG	4.15%	4.15%	4.15%	2.50%
9	American National \$100K +	A+	Palladium MYG	5.75%	3.75%	3.97%	3.00%
9	American National < \$100K	A+	Palladium MYG	5.65%	3.65%	3.87%	3.00%
10	EquiTrust	B+	Certainty Select	5.00%	5.00%	5.00%	0.80%
10	AIG Annuity	Α	Horizon MYG	7.50%	3.50%	3.90%	7.50%
10	American National \$100K +	A+	Palladium MYG	5.50%	4.50%	4.60%	4.00%
10	American National < \$100K	A+	Palladium MYG	5.40%	4.40%	4.50%	4.00%
10	ING USA Annuity < \$75K	A+	Guarantee Choice	4.15%	4.15%	4.15%	3.25%
10	ING USA Annuity \$75K+	A+	Guarantee Choice	5.15%	4.15%	4.25%	3.25%