


| Indexed Annuities | Crediting | Ods |  | Bonus \% | Guaranteed Rate | Issue Ages Min Prem | Withdrawal Provisions | Chg back @ death Months | Full Accm Value @ death | Surrender Charges | State Availability | Commission |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLliANZ Ratings: A.M. Best A, S\&P AA, Moody's A2 Rates Effective 7/7/2009 |  |  |  |  |  |  |  |  | Call 800-255-5055 www.iamsinc.com |  |  |  |
| MasterDex 10 Plus <br> Flex Premium first 5 years | - S\&P 500 Mthly Cap <br> - NASDAQ Mthly Cap <br> - FTSE 100 Mthly Cap <br> - S\&P 500 Annual Pt to Pt <br> - NASDAQ Annual Pt to Pt <br> - FTSE 100 Annual Pt to Pt <br> - Fixed Account 3.25\% |  | Cap 3.20\% $3.40 \%$ $3.10 \%$ $8.00 \%$ $7.25 \%$ $7.75 \%$ | $\begin{gathered} 10.00 \\ \text { On Premium } \\ \text { Years 1-5 } \end{gathered}$ | $\begin{array}{\|c\|} 1 \%-3 \% \text { on } 87.5 \% \text { of } \\ \text { Premiums paid } \end{array}$ | $\begin{gathered} 0-80 \\ \$ 15,000 \end{gathered}$ | Yr 1 + 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | $\begin{gathered} 10 \\ \text { Years } \end{gathered}$ | All Except: <br> CA, CT, NV, <br> NY, OR, PA, UT, WA | $\begin{array}{cc} 0-75 & 8.00 \% \\ 76-80 & 5.00 \% \end{array}$ <br> Reduced in Yrs 2-3 Trail Commission Options Available |
| MasterDex X <br> Flex Premium first 3 years | - S\&P 500 Mthly Cap <br> - NASDAQ Mthly Cap <br> - S\&P 500 Annual Pt to Pt <br> - NASDAQ Annual Pt to Pt <br> - Fixed Account 2.75\% |  | $\begin{aligned} & \frac{\text { Cap }}{3.00 \%} \\ & 3.20 \% \\ & 6.25 \% \\ & 6.00 \% \end{aligned}$ | 10.00 | $2.50 \%$ on $87.5 \%$ of Yr 1 Premiums | $\begin{gathered} 0-80 \\ \$ 20,000 \end{gathered}$ | Yr 2 + 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | $\begin{gathered} 10 \\ \text { Years } \end{gathered}$ | All Except: CA, CT, IN, MD, MS, NJ, NV, NY, OR, UT, WA | $\begin{array}{cc} 0-75 & 8.00 \% \\ 76-80 & 6.00 \% \end{array}$ <br> Reduced in Yrs 2-3 Trail Commission Options Available |
| Endurance Plus <br> Flex Premium first 3 years | - S\&P 500 Mthly Cap <br> - NASDAQ Mthly Cap <br> - FTSE 100 Mthly Cap <br> - S\&P 500 Annual Pt to Pt <br> - NASDAQ Annual Pt to Pt <br> - FTSE 100 Annual Pt to Pt <br> - Fixed Account 3.10\% |  | $\begin{aligned} & \text { Cap } \\ & 3.00 \% \\ & 3.60 \% \\ & 3.00 \% \\ & 6.50 \% \\ & 6.00 \% \\ & 6.50 \% \end{aligned}$ | 20\% to <br> Enhanced WD <br> Benefit or Premium Received 1st 3 Contract Yrs. No Bonus to Accum. Value | $90 \%$ of Premium Paid Receives Guaranteed Rate at issue no less than 1.5\% | $\begin{gathered} 0-80 \\ \$ 10,000 \end{gathered}$ | Yr 1 + 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | $\begin{gathered} 10 \\ \text { Years } \end{gathered}$ | All Except: AK, CA, CT, <br> MN, NV, NJ, <br> NY, OR, PA, <br> TX, UT, WA | $\begin{array}{cl} 0-75 & 8.00 \% \\ 76-80 & 5.00 \% \end{array}$ <br> Reduced in Yrs 2-3 Trail Commission Options Available |
| AMERICAN EQUITY Ratings: A.M. Best A-S\&P BBB+ Rates Effective 4/01/2009 |  |  |  |  |  |  |  |  | Call 800-255-5055 WWW ilamsinc.com |  |  |  |
| Bonus Gold <br> Flex Premium (INDEX-1-07) | - Fixed Value Rate 3.35\% <br> - S\&P Annual Mo. Avg. <br> - S\&P Annual Mo. Avg. <br> - Dow Annual Mo. Avg. <br> - S\&P Annual Pt. to Pt. <br> - S\&P Annual Pt. to Pt. <br> - Dow Annual Pt. to Pt. <br> - S\&P Monthly Pt. to Pt. <br> - Lehman Brothers US Aggregate Ann. Pt. to Pt. | $\begin{gathered} \text { Cap } \\ 7.00 \% \\ \text { NA } \\ 7.00 \% \\ 7.00 \% \\ \text { NA } \\ 7.00 \% \\ 2.80 \% \\ 4.00 \% \end{gathered}$ | P.R. $100 \%$ $35 \%$ $100 \%$ $100 \%$ $25 \%$ $100 \%$ NA $100 \%$ | 10.00 | 3.00\% on $80 \%$ of Yr <br> 1 Premiums | $\begin{gathered} 0-80 \\ \$ 5,000 \end{gathered}$ | $\begin{gathered} \text { Yr } 1 \begin{array}{c} \text { Systematic } \\ \text { WD } \\ \\ \text { Yr 2+10\% } \end{array} \\ \hline \end{gathered}$ | $\begin{array}{\|c} 1 / 12 \\ \text { per } \\ \text { month } \\ \text { Yr } 1 \end{array}$ | Yes | $\begin{gathered} 16 \\ \text { Years } \end{gathered}$ | All Except: AK, AL, CT, MN, NY, OR, UT, WA <br> Call for Details: DE, OK |  |
| Income Gold <br> Flex Premium (INDEX-3-07) | - Fixed Value Rate 3.35\% <br> - S\&P Annual Mo. Avg. <br> - S\&P Annual Mo. Avg. <br> - Dow Annual Mo. Avg. <br> - S\&P Annual Pt. to Pt. <br> - S\&P Annual Pt. to Pt. <br> - Dow Annual Pt. to Pt. <br> - S\&P Monthly Pt. to Pt. <br> - Lehman Brothers US <br> Aggregate Ann. Pt. to Pt. | $\begin{gathered} \text { Cap } \\ 7.00 \% \\ \text { NA } \\ 7.00 \% \\ 7.00 \% \\ \text { NA } \\ 7.00 \% \\ 2.80 \% \\ 4.00 \% \end{gathered}$ | $\begin{array}{c\|} \hline \text { P.R. } \\ 100 \% \\ 35 \% \\ 100 \% \\ 100 \% \\ 25 \% \\ 100 \% \\ 100 \% \\ 100 \% \\ \hline \end{array}$ | 5.00 | $\begin{aligned} & 3.00 \% \text { on } 84 \% \text { of } \mathrm{Yr} \\ & 1 \text { Premiums } \end{aligned}$ | $\begin{gathered} 0-80 \\ \$ 5,000 \end{gathered}$ | $\begin{gathered} \text { Yr } 1 \begin{array}{c} \text { Systematic } \\ \text { WD } \\ \text { Yr 2+10\% } \end{array} \\ \hline \end{gathered}$ | $\begin{array}{\|c} 1 / 12 \\ \text { per } \\ \text { month } \\ \text { Yr } 1 \end{array}$ | Yes | $\begin{gathered} 12 \\ \text { Years } \end{gathered}$ | All Except: <br> AL, CT, DE, <br> MN, NY, OR, UT, WA |  <br> Call for details in AK |


| Indexed Annuities | Crediting Methods |  |  | Bonus \% | Guaranteed Rate | Issue <br> Ages <br> Min <br> Prem | Withdrawal Provisions | Chg back @ death Months | Full Accm Value @ death | Surrender Charges | State Availability | Commission |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AMERICAN EQUITY | Ratings: A.M. Best A- S\&P BBB+ Rates Effective 4/01/2009 |  |  |  | Call 80 |  |  |  |  | 00-255-5055 |  | msinc.com |
| Retirement Gold <br> Flex Premium (INDEX-1-09) | - Fixed Value Rate 3.10\% <br> - S\&P Annual Mo. Avg w/PR <br> - S\&P Annual Mo. Avg w/CAP <br> - S\&P Annual Pt. to Pt. w/PR <br> - S\&P Annual Pt. to Pt. w/CAP <br> - S\&P Monthly Pt. to Pt. | $\begin{gathered} \text { Cap } \\ \text { NA } \\ 6.50 \% \\ \text { NA } \\ 6.50 \% \\ 2.60 \% \end{gathered}$ | $\begin{aligned} & \text { P.R. } \\ & 30 \% \\ & \text { NA } \\ & 25 \% \\ & \text { NA } \\ & \text { NA } \end{aligned}$ | 12.00 | 2.25\% on $87.5 \%$ of premiums paid, less withdrawa proceeds at MGIR, compounded annually | $\begin{gathered} 0-78 \\ \$ 5,000 \end{gathered}$ | $10 \%$ of contract value annually, starting yr 2. Systematic w/d \& RMD immediately from fixed value | $\left\lvert\, \begin{gathered} 1 \text { st mo } \\ \text { full } \\ 1 / 12 \\ \text { each } \\ \text { month } \\ \text { after } \end{gathered}\right.$ | Yes | 10 Years <br> Bonus Vesting <br> 0-78 14 years <br> 79-85 10 years | All Except: AL, CT, DE, MN, NH, NY, OR, PA, WA | Call for details in: AK, IN, SC, UT |
| AMERICAN GENERAL Ratings: A.M. Best A, S\&P A-, Fitch A, Moody's AR Rates Effective 7/01/2009 Call 800 , |  |  |  |  |  |  |  |  |  |  |  |  |
| AG Horizon Index Annuity <br> Single Premium (CONTRACT \#04367) | - S\&P 500 Monthly Pt to Pt <br> - S\&P 5002 Year Pt to Pt <br> - Fixed Interest Account 3.50\% |  | $\begin{gathered} \text { Cap } \\ 3.25 \% \\ 20.00 \% \end{gathered}$ | 3.00 or 2.00 $\substack{\text { Based on } \\ \text { Selected Death } \\ \text { Benefit }}$ | $\begin{aligned} & 3 \% \text { on } 90 \% \text { of } \mathrm{Yr} 1 \\ & \text { Premiums } \end{aligned}$ | $\begin{gathered} 0-85 \\ N Q \\ 0-70 \\ Q \\ \$ 5,000 \end{gathered}$ | Yr 2+ 10\% | $\begin{gathered} 100 \% \\ 1-6 \\ 50 \% \\ 7-12 \end{gathered}$ | 5 Yr <br> Pay <br> 3.00 <br> Bonus <br>  <br> Full <br> Accum <br> 2.00 <br> Bonus | $\begin{gathered} 9 \\ \text { Years } \end{gathered}$ | All Except: AK, MN, NJ, NY, OK, OR, UT, VT, WA | $0-75$ $7.00 \%$ <br> $76-80$ $4.50 \%$ <br> $81-85$ $3.00 \%$ <br> Call for details in PA |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Value Lock 10 <br> Single Premium | - S\&P 10 Year Averaging Pt to P option during 10 yr period <br> - Confinement \& Disability Waiv <br> - No Cap, No Fee <br> - 100\% Participation Rate | t with Lock vers |  | 3.00 | 1.75\% on $90 \%$ of Yr 1 Premiums | $\begin{gathered} 0-80 \\ \$ 5,000 \\ \mathrm{NQ} \\ \$ 4,000 \\ \mathrm{Q} \end{gathered}$ | Yr 2+ 10\% | $\begin{aligned} & 100 \% \\ & \text { Yr } 1 \end{aligned}$ | Yes | 10 Years | All Except: MA, MN, NJ, NY, ND, OR, VT | $\begin{array}{cc} 0-75 & 10.00 \% \\ 76-80 & 8.00 \% \end{array}$ |
| Aviva Life and Annuity Ratings: A.M. Best A, Moody's A1, S\&P AA- Rates Effective 5/06/2009 |  |  |  |  |  |  |  |  | Call 800-255-5055 WWW iamsinc.com |  |  |  |
| MultiChoice Income 5 <br> Flex Premium MCI5 (06/06) |  |  |  | N/A | $87.5 \%$ of Premiums at an interest rate between $1 \%$ \& $3 \%$ based on the 5 year Treasury | $\begin{aligned} & 0-83 \\ & \$ 5,000 \end{aligned}$ | Yr 1+ 10\% <br> Accumulated up to 20\% maximum in any one year | No | Yes | 5 <br> Years |  | Yr 1  <br> $0-75$ $3.00 \%$ <br> $76-80$ $2.05 \%$ <br> $81-83$ $1.95 \%$ <br> Yrs 2-3  <br> $0-75$ $1.50 \%$ <br> $76-80$ $1.03 \%$ <br> $81-83$ $0.97 \%$ <br>   |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Indexed Annuities \& \multicolumn{3}{|l|}{Crediting Methods} \& Bonus \% \& Guaranteed Rate \& \begin{tabular}{l}
Issue \\
Ages \\
Min \\
Prem
\end{tabular} \& Withdrawal Provisions \& Chg back @ death Months \& Full Accm Value @ death \& Surrender Charges \& State Availability \& Commission \\
\hline \multicolumn{4}{|l|}{Aviva Life and Annuity Ratings: A.M. Best A, Moody's A1, S\&P AA-} \& \multicolumn{5}{|l|}{Rates Effective 5/06/2009} \& \multicolumn{4}{|l|}{Call 800-255-5055 www iamsinc.com} \\
\hline \begin{tabular}{l}
MultiChoice Income 7 \\
Flex Premium MCI7 (06/06)
\end{tabular} \& \multicolumn{3}{|l|}{\begin{tabular}{|lcc|}
\hline \& Initial Premium: \& \(\$ 5,000\) \\
- Fixed Strategy \& \(2.60 \%\) \& \(\mathbf{\$ 7 5 , 0 0 0 +}\) \\
- S\&P \(~+~ Y e a r ~ P t ~ t o ~ P t ~ P a r ~ R a t e ~\) \& \(25 \%\) \& \(25 \%\) \\
\& \(\underline{\text { Cap }}\) \& \(\underline{\text { Cap }}\) \\
\& \(2.25 \%\) \& \(2.50 \%\) \\
- S\&P Monthly Pt to Pt \& \(5.75 \%\) \& \(7.25 \%\) \\
- S\&P 1 Year Pt to Pt \& \(4.25 \%\) \& \(6.00 \%\) \\
- 1- Yr Pt to Pt Hang Seng \& \& \\
- 1-Yr Pt to Pt Dow Jones \& \& \\
EURO STOXX 50® \& \(4.25 \%\) \& \(6.00 \%\) \\
\& \& \\
\hline
\end{tabular}} \& N/A \& 87.5\% of Premiums at an interest rate between \(1 \%\) \& \(3 \%\) based on the 5 year Treasury \& \[
\begin{aligned}
\& 0-81 \\
\& \$ 5,000
\end{aligned}
\] \& \begin{tabular}{l}
Yr 1+ 10\% \\
Accumulated up to \(20 \%\) maximum in any one year
\end{tabular} \& No \& Yes \& \[
\begin{gathered}
7 \\
\text { Years }
\end{gathered}
\] \& \begin{tabular}{l}
All Except: \\
NY \\
Call for details in: CT, MA
\end{tabular} \& \begin{tabular}{cr}
\multicolumn{1}{c}{ Yr 1} \& \\
\(0-75\) \& \(4.00 \%\) \\
\(76-81\) \& \(2.75 \%\) \\
\multicolumn{2}{c}{ Yrs 2-3 } \\
0 \& \\
\(76-81\) \& \(2.00 \%\) \\
\& \(1.38 \%\)
\end{tabular} \\
\hline \begin{tabular}{l}
MultiChoice Income Plus \\
Flex Premium MCIP (06/06)
\end{tabular} \& \begin{tabular}{l}
Initial Premium: \\
- Fixed Strategy \\
- S\&P 1 Year Pt to Pt Par Rate* \\
- S\&P Monthly Pt to Pt \\
- S\&P 1 Year Pt to Pt \\
- 1- Yr Pt to Pt Hang Seng \\
- 1-Yr Pt to Pt Dow Jones EURO STOXX 50®
\end{tabular} \& \[
\begin{gathered}
\hline \$ 5,000 \\
2.25 \% \\
25 \% \\
\text { Cap } \\
2.25 \% \\
5.25 \% \\
4.25 \% \\
\\
4.25 \%
\end{gathered}
\] \& \(\$ 75,000+\)
\(3.05 \%\)
\(25 \%\)
Cap
\(2.50 \%\)
\(6.75 \%\)
\(6.00 \%\)
\(6.00 \%\) \& 5.00 \& 87.5\% of Premiums at an interest rate between \(1 \%\) \& \(3 \%\) based on the 5 year Treasury \& \[
\begin{aligned}
\& 0-78 \\
\& \$ 5,000
\end{aligned}
\] \& \begin{tabular}{l}
Yr 1+10\% \\
Accumulated up to 20\% maximum in any one year
\end{tabular} \& No \& Yes \& \begin{tabular}{l}
\[
10
\] \\
Years
\end{tabular} \& \begin{tabular}{l}
All Except: NY, OR \\
Call for details in: CT, DE, MA, MN, PA, WA
\end{tabular} \& \begin{tabular}{cc}
\multicolumn{2}{c}{ Yr 1} \\
\(0-75\) \& \\
\(76-78\) \& \(5.50 \%\) \\
\multicolumn{2}{c}{ Yrs 2-5 } \\
0-75 \& \\
\(76-78\) \& \(3.75 \%\) \\
\& \(2.75 \%\)
\end{tabular} \\
\hline \begin{tabular}{l}
MultiChoice Income Plus S \\
Flex Premium MCIP (06/06)
\end{tabular} \& \begin{tabular}{l}
Initial Premium: \\
- Fixed Strategy \\
- S\&P 1 Year Pt to Pt Par Rate* \\
- S\&P Monthly Pt to Pt \\
- S\&P 1 Year Pt to Pt \\
- 1- Yr Pt to Pt Hang Seng \\
- 1-Yr Pt to Pt Dow Jones EURO STOXX 50®
\end{tabular} \& \[
\begin{gathered}
\hline \$ 5,000 \\
2.15 \% \\
25 \% \\
\text { Cap } \\
2.25 \% \\
5.00 \% \\
4.25 \% \\
4.25 \%
\end{gathered}
\] \& \$75,000 +
\(2.95 \%\)
\(25 \%\)
Cap
\(2.50 \%\)
\(6.50 \%\)
\(6.00 \%\)
\(6.00 \%\) \& 5.00 \& 87.5\% of Premiums at an interest rate between \(1 \%\) \& \(3 \%\) based on the 5 year Treasury \& \[
\begin{aligned}
\& 0-78 \\
\& \$ 5,000
\end{aligned}
\] \& \begin{tabular}{l}
Yr 1+ 10\% \\
Accumulated up to 20\% maximum in any one year
\end{tabular} \& No \& Yes \& \begin{tabular}{l}
\[
10
\] \\
Years
\end{tabular} \& \[
\begin{gathered}
\begin{array}{c}
\text { Available } \\
\text { for sale } \\
\text { ONLY in: } \\
\hline \text { CT, DE, } \\
\text { MN, PA, } \\
\text { WA }
\end{array}
\end{gathered}
\] \& \begin{tabular}{cc}
\multicolumn{2}{c}{ Yr 1} \\
\(0-75\) \& \(6.00 \%\) \\
\(76-78\) \& \(4.00 \%\) \\
\multicolumn{2}{c}{ Yrs 2-5 } \\
\(0-75\) \& \\
\(76-78\) \& \(3.00 \%\) \\
\& \(2.00 \%\)
\end{tabular} \\
\hline \begin{tabular}{l}
MultiChoice Income Xtra \\
Flex Premium MCIX (01/08)
\end{tabular} \& Initial Premium:
- Fixed Strategy
- 1- Yr Point-to-Point Index
- 1- Yr Monthly Cap Index
- 1-Yr Avg. Index (no spread)
- 1-Yr Multiple Index(no spread)
- 1-Yr Pt to Pt with Par. Rate
- 1-Yr Pt to Pt Hang Seng
- 1-Yr Pt to Pt Dow Jones
EURO STOXX 50® \& \(\$ 5,000\)
\(2.00 \%\)
Cap
\(4.50 \%\)
\(2.25 \%\)
\(4.50 \%\)
\(4.50 \%\)
\(25 \%\)
\(4.25 \%\)

$4.25 \%$ \& $\$ 75,000+$
$2.80 \%$
Cap
$6.00 \%$
$2.50 \%$
$6.25 \%$
$6.25 \%$
$25 \%$
$6.00 \%$

$6.00 \%$ \& \[
\sum_{10.00\}}^{M}

\] \& \[

\left|$$
\begin{array}{c}
3 \% \text { on } 87.5 \% \text { of } \operatorname{Yr} 1 \\
\text { Premiums }
\end{array}
$$\right|

\] \& \[

$$
\begin{gathered}
0-78 \\
\$ 5,000 \\
\\
0-74 \\
\text { in IN }
\end{gathered}
$$

\] \& | Year 1+ 10\% |
| :--- |
| Accumulated up to $20 \%$ maximum in any one year | \& No \& Yes \& \[

$$
\begin{gathered}
10 \\
\text { Years }
\end{gathered}
$$

\] \& | All Except: AK, CT, DE, MN, NJ, NY, OR, PA, UT, VT, WA |
| :--- |
| Call for details in: IN, MA | \& | Year 1 |  |
| :---: | :---: |
| $0-75$ | $7.00 \%$ |
| $76-78$ | $5.00 \%$ |
| Yrs 2-5 |  |
| 0.75 |  |
| $76-78$ | $3.50 \%$ |
|  | $2.50 \%$ | \\

\hline Standard \& Poor's has rated Av rating categories. \& and Annuity, AA- (Very Strong); this represen \& fourth his \&  \&  \& pany rated Aviva Life and \& A \& , \& high \& ng of \& ting categories. \& dy's A1 (Good) rer \& highest out of 18 \\
\hline
\end{tabular}

| Indexed Annuities | Crediting Methods | Bonus \% | Guaranteed Rate | Issue <br> Ages <br> Min <br> Prem | Withdrawal Provisions | Chg back @ death Months | Full Accm Value death | Surrender Charges | State Availability | Commission |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITRUST Ratings: A.M. Best B+, S\&P A- Rates Effective 6/19/2009 |  |  |  |  |  |  | Call 800-255-50.55 www iamsinc.com |  |  |  |
| Market Power Bonus Index <br> Flex Premium in Yr 1 |  | 10.00 | $3 \%$ on $87.5 \%$ of Premiums paid ( $1.50 \%$ on $100 \%$ in DE \& IL) | $\begin{gathered} 0-80 \\ \$ 30,000 \end{gathered}$ | Yr 1 Systematic WD from Fixed Acct Yr 2+ 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | 14 <br> Years | All Except: CT, DE, MN, NY, OR, UT, WA Call for details in: AK, IL | Year 1  <br> $0-80$  <br> Year 2  <br> 4.25\%  <br> 0-80 $4.25 \%$  <br> Reduced Commission in:  <br> AK, IL  |
| MarketBooster Index <br> Flex Premium |  Cap <br> - S\&P Annual Reset Pt to Pt $\mathbf{7 . 0 0 \%}$ <br> - S\&P Annual Daily Average $8.00 \%$ <br>   <br> - S\&P Monthly Average w/ Par Rate $40 \% *$  <br> - Fixed Account $3.25 \%$  | 7.00 <br> Premium <br> Bonus Years <br> $1-5$ | $3 \%$ on $87.5 \%$ of Premiums paid | $\begin{gathered} 0-80 \\ \$ 30,000 \end{gathered}$ | Yr 1 Systematic WD from Fixed Acct Yr 2+ 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | $\begin{gathered} 9 \\ \text { Years } \end{gathered}$ | All Except: CT, DE, MN, NY, OR, UT, WA | Year 1   <br> $0-80$  $3.50 \%$ <br> Year 2 <br> 0-80  $3.50 \%$ <br> Reduced Commission in:   <br> AK, IL   |
| Market Seven Index <br> Flex Premium |   Cap <br> - S\&P Annual Reset Pt to Pt $\mathbf{7 . 5 0 \%}$  <br> - S\&P Annual Reset Daily Avg $8.50 \%$  <br>    <br> - S\&P Monthly Average w/ Par Rate $50 \% *$   <br> - Fixed Account $3.60 \%$   | N/A | $3 \%$ on $87.5 \%$ of Premiums paid | $\begin{gathered} 0-80 \\ \$ 30,000 \end{gathered}$ | Yr 1 Systematic WD from Fixed Acct Yr 2+ 10\% | $\begin{gathered} 1-6 \\ 100 \% \\ \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | $\begin{gathered} 7 \\ \text { Years } \end{gathered}$ | All Except: NY, OR |  |
| GREAT AMERICAN LIFE INSURANCE COMPANY Ratings: A.M. Best A Rates Effective 7/07/2009 |  |  |  |  |  |  |  |  |  |  |
| American Legend II <br> Flex Premium | - S\&P 1 Year Point to Point 8.50\% Cap <br> - S\&P Annual Mo. Avg. 9.50\% Cap <br> - S\&P Annual Mo. Avg. N/A <br> - S\&P Monthly Cap Rate $2.5 \%$ <br> - Fixed Account 3.75\% | N/A | $2.00 \%$ on $100 \%$ of Premiums paid | $\begin{array}{\|c\|} \hline 18-85 \mathrm{Q} \\ 0-85 \mathrm{NQ} \\ \$ 10,000 \end{array}$ | Yr 1+ 10\% | $\begin{gathered} 50 \% \\ 0-6 \end{gathered}$ | Yes | 7 <br> Years | All Except: <br> NY | $0-75$ $5.50 \%$ <br> $76-80$ $5.10 \%$ <br> $81-85$ $3.50 \%$ <br> Trail Commissions  <br> Available  |
| American Icon | - S\&P 1 Year Point to Point 8.0\% Cap <br> - S\&P Annual Mo. Avg. 7.50\% Cap <br> - Fixed Account 3.5\% |  | 2.00\% on $90 \%$ of Yr <br> 1 Premiums | 18-85 a 0-85 NQ \$10,000 | Yr 1+ 10\% | $\begin{gathered} 50 \% \\ 0-6 \end{gathered}$ | Yes | $\begin{gathered} 10 \\ \text { Years } \end{gathered}$ | All Except: NY Call for details in: IN, MA, NH, NJ, PA, WA | $0-75$ $8.00 \%$ <br> $76-80$ $6.35 \%$ <br> $81-85$ $2.50 \%$ <br> Trail Commissions Available |
| American Valor II <br> Flex Premium | - S\&P Annual Mo. Avg. N/A <br> - S\&P Annual Daily Avg N/A <br> - S\&P Annual Mo. Avg. 7.75\% Cap <br> - S\&P 1 Year Point to Point 7.25\% Cap <br> - Fixed Account 3.25\% | $\begin{gathered} 5.00 \\ \text { Ages } \\ 0-57 \\ 4.00 \\ \text { Ages } \\ 58-69 \\ 3.00 \\ \text { Ages } \\ 70-85 \\ \hline \end{gathered}$ | $2.00 \%$ on $100 \%$ of Premiums paid | 18-85 a <br> 0-85 na \$10,000 | Yr 1+ 10\% | $\begin{gathered} \text { 100\% } \\ \text { 1st } \mathrm{Yr} \\ \text { 50\% } \\ \text { 2nd } \mathrm{Yr} \end{gathered}$ | Yes | 12 Years <br> (0-57) <br> 10 <br> Years <br> (58-85) | All Except: CT, NY Call for details in: MA, NJ, OR, TX, WA | $0-75$ $6.50 \%$ <br> $76-80$ $5.35 \%$ <br> $81-85$ $3.60 \%$ <br> Trail Commissions Available |
| Insurance | gency Marketing Service | $800-255-5055$ <br> Built on Relationships... Focused on You |  |  |  |  |  |  |  |  |





Income Rider (Living Benefit)Comparison

|  | Aviva | Aviva | Allianz | Allianz | American <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income Edge Flex | Income Edge Plus | Allianz Simple Income II (MasterDex X only) | Enhanced <br> Withdrawal <br> Benefit <br> (Endurance Plus only) | Lifetime Income Benefit Rider ${ }^{2,3}$ |
| Income Account Multiple ${ }^{1}$ | 100\% | 100\% | 100\% | 20\% | 100\% |
| Roll-up Rate in Accumulation Period | 7.20\% | 7.20\% | 8\% (roll up only credited as simple interest not compound) | 5\% for 10 years | 5\% / 8\% |
| Income W/D Multiplier Confinement Feature <br> (See Contract for Qualifying Confinement criteria) | 1-Doubles Rider withdrawal amount | 1 - Doubles Rider withdrawal amount | n/a | $\mathrm{n} / \mathrm{a}$ | n/a |
| Wellness Benefits | Yes | Yes | n/a | $\mathrm{n} / \mathrm{a}$ | n/a |
| Rider Charge <br> (calculated annually against the IAV, deducted monthly from AV) | 45 bps annually | 75 bps annually | 60 bps annually | Built into product as a feature | no charge / 45 bps annually |
| Roll-up Rate in Withdrawal Phase | n/a | n/a | n/a | n/a | n/a |
| Guaranteed Payments for Life | Yes | Yes | Yes | Yes | Yes |
| Withdrawal Phase Waiting Period | After 30 days | After 30 days | After 30 days | After 10 Years | After Year 1 |
| Rider Charge Refund | n/a | n/a | n/a | n/a | n/a |
| Account Available at Death | Yes | No | No | Yes * if taken over 5 years | No |
| State Availability | All except: CA, NJ, NV, NY, OR, PA, WA Call for details in: CT, GA, NH, TN | All except: NJ , NY, VA, WA Call for details in: CT, OR, TN | $\begin{gathered} \text { All except: CT, } \\ \text { IN, MS, NV, NJ, } \\ \text { OR, WA } \end{gathered}$ | All except: AK, CA, CT, MN, NV, NJ, NY, OR, PA, TX, UT, WA | All except: WA |

For Agent Use Only; Not for Use with the Public. 105\% is applied to the Adjusted Accumulated Value and Income Account Value for all Premium; the Accumulated Value of the Base contract is applied at $100 \%$. Prior to Rider Withdrawals, the Income Account
 American Investors Life Insurance Company, Inc., Topeka, KS. Product features, limitation and availability vary by State; see the Product Disclosure for details.
ican Equity approval number 08-DRESS-19.
3 Lifetime Income Benefit Rider, LIBR-2008

Income Rider (Living Benefit)Comparison
National

|  | ING | Western | RBC | RBC |
| :---: | :---: | :---: | :---: | :---: |
|  | Income Protector Withdrawal Benefit (Index Products Only) | Income Outlook Withdrawal Benefit Rider | Enhanced Guarantee Lifetime Withdrawal Benefit Rider | Guarantee Lifetime Withdrawal Benefit Rider |
| Income Account Multiple | 100\% | 100\% | 101\% | 105\% |
| Roll-up Rate in Accumulation Period | $7 \%$ for 10 years* *FL only has $4 \%$ roll-up option | 5.00\% | $8 \%$ for 14 years | 8\% for 12 years |
| Income W/D Multiplier Confinement Feature (See Contract for Qualifying Confinement criteria) | n/a | n/a | 5 year wait 50\% increase | n/a |
| Wellness Benefits | n/a | n/a | n/a | n/a |
| Rider Charge <br> (calculated annually against the IAV, deducted monthly from | 40 bps annually | 35 bps annually | 60 | 50 |
| Roll-up Rate in Withdrawal Phase | n/a | n/a | n/a | n/a |
| Guaranteed Payments for Life | Yes | Yes | Yes | Yes |
| Withdrawal Phase Waiting Period | After 30 days | After 1 year | After Year 1 | After Year 1 |
| Rider Charge Refund | Yes | n/a | n/a | n/a |
| Account Available at Death | No | No | No | No |
| State Availability | All except: NJ, NY, OR, WA | All except: AK, DE, MS, OR, PA, UT, WA | All except: AK, CT, DE, FL HI, MN, MS, NJ, NV, NY, OK, OR, PA, UT, WA | All except: AK, CT, DE, HI, MN MS, NJ, NY, OK, OR, PA, UT, WA |




| Fixed Annuities | Guaran | 1st yr | Proje Rene 2nd yr | ted val Rates | Minimum Guaranteed Rate | Issue Ages Min Prem | Withdrawal Provisions | Chg back @ death Months | Full Accm Value @ death | Surrender Charges | State Availability | Commission |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EQUITRUST Ratings: A.M. Best B+, S\&P A- Rates Effective 6/19/2009 |  |  |  |  |  |  |  |  |  |  | Call 800-255-5055 | www.iamsinc.com |
| Certainty Select <br> LTGA <br> Single Premium | 10 year <br> 8 year <br> 6 year <br> 5 year | $\begin{aligned} & 5.00 \% \\ & 4.75 \% \\ & 4.40 \% \\ & 3.40 \% \end{aligned}$ | 10 year <br> 8 year <br> 6 year <br> 5 year | $\begin{aligned} & 5.00 \% \\ & 4.75 \% \\ & 3.40 \% \\ & 3.40 \% \end{aligned}$ | $3 \%$ on $87.5 \%$ of premiums paid. Rates Vary by state. | $\begin{gathered} 0-90 \\ \$ 30,000 \\ N Q \& Q \end{gathered}$ | Yr 1+ Systematic WD (\$250 Mo minimum) <br> Select Rider allows free withdrawal of 10\% Acc Value Yr 2+ (Rider not approved in NC) | $\begin{gathered} 100 \% \\ 0-6 \\ 50 \% \\ 7-12 \end{gathered}$ | Yes | Matches the length of the initial guarantee | All Except: NY, OR, UT, WA | Yrs 1-5 0.80\% <br> Commissions reduced above age 80 |
| OLD MUTUAL Ratings: A.M. Best A-, Fitch BBB, Moody's Baa3 Rates Effective 7/01/09 |  |  |  |  |  |  |  |  |  |  | Call 800-255-5055 www.iamsinc.com |  |
| Fidelity Platinum <br> LTGA <br> Single Premium | 7 year 5 year | $\begin{aligned} & 3.35 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & \text { Yr 2-7 } \\ & \text { Yr 2-5 } \end{aligned}$ | $\begin{aligned} & 3.35 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 1.50 \%- \\ & 3.00 \% \\ & \text { Depending on } \\ & \text { State } \end{aligned}$ | $\begin{gathered} 0-90 \\ \begin{array}{c} \$ 5,000 \mathrm{NQ} \\ \$ 2000 \mathrm{Q} \end{array} \end{gathered}$ | Yr 1+ Systematic WD (\$100 Mo minimum, up to 4 per year) | No | Yes | 30 day window at end of each guarantee period. If not surrendered annuity will automatically renew for the same length. | All Except: MN, NY, OR, WA <br> Call for details in: CT, FL, MA, NC, OK, TX, VT, | 7 year $3.00 \%$ <br> 5 year $2.50 \%$ <br> Reduce 50\% Ages 80-90 |
| Fidelity Platinum Plus <br> LTGA <br> Single Premium | 7 year $4.20 \%$ <br> 5 year $3.80 \%$ <br> 1st year 1\% bonus with MVA |  | $\begin{array}{ll} \text { Yr 2-7 } & 3.20 \% \\ \text { Yr 2-5 } & 2.80 \% \end{array}$ |  | $\begin{aligned} & 1.50 \%- \\ & 3.00 \% \\ & \text { Depending on } \\ & \text { State } \end{aligned}$ | $\begin{gathered} 0-90 \\ \substack{\$ 5,000 \mathrm{NQ} \\ \$ 2000 \mathrm{Q}} \end{gathered}$ | $\begin{gathered} \text { Yr 1+ Systematic } \\ \text { WD (\$100 Mo } \\ \text { minimum, up to } 4 \\ \text { per year) } \end{gathered}$ | No | No | 30 day window at end of each guarantee period. If not surrendered annuity will automatically renew for the same length. | All Except: MN, NY, OR, WA <br> Call for details in: CT, FL, NC, OK, TX, VT, | 7 year $5.00 \%$ <br> 5 year $3.00 \%$ <br> Reduce 50\% Ages 80-90 |
| GREAT AMIERICAN LIFEINSURANCE Ratings: A.M. Best A Rates Effective 6/01/2009 |  |  |  |  |  |  |  |  |  |  | Call 800-255-5055 www.iamsinc.com |  |
| American Freedom 10- ST <br> Single Premium P1020303NW P1021103NW | 5.25\% |  | 3.25\% |  | 2.00\% | 0-85 na 18-85a \$10,000 | Yr 1 Systematic WD, after 30 days Yr 2+ 10\% | $\begin{gathered} 50 \% \\ 1-6 \end{gathered}$ | Yes | $\begin{gathered} 10 \\ \text { Years } \end{gathered}$ | $\begin{aligned} & \text { All Except: } \\ & \text { NY } \end{aligned}$ | 18-75 Q $6.00 \%$ 76-85 Q $2.85 \%$ $0-80$ NQ $6.00 \%$ 81-85NQ 2.85\% Trail Commissions Available |
| American Freedom Stars \& Stripes <br> Single Premium P1024604NW P1024704NW P1024804NW P1024904NW | 4.25\% <br> Includes <br> Rates 0.10\% P | 5 Year <br> nus <br> $\$ 100,000$ | 3.25\% <br> Guaranteed <br> Rates ea <br> Rates $0.10^{\circ}$ \$100,000 | 5 Year <br> calating <br> year <br> higher on mium | 2.00\% | 0-89 na 18-89 a \$10,000 | Yr 1 Systematic WD, after 30 days Yr 2+ 10\% | $\begin{gathered} 50 \% \\ 1-6 \end{gathered}$ | Yes | $\begin{gathered} 5 \\ \text { Years } \end{gathered}$ | All states except: NY, OR, VA <br> Call for details in: IN, NJ, PA (Non-MVA) | $\begin{array}{ll} 0-84 & 3.00 \% \\ 85-89 & 2.10 \% \end{array}$ <br> Trail Commissions Available |
|  | Marketing Reimbursement Response Card \& Direct Mailers <br> Consumer Seminars \& Webinars |  |  |  |  |  |  |  | IEST <br> Busines <br> RANTEED to <br> Proven fieddet |  | tial! <br> hing <br> duction <br> ES |  |




| Guaranteed Period / Surrender Duration | Company | AM Best Rating | Product | 1st Year Rate | Rate Thereafter | Average Annual Yield | Commissions (Some Reduced at older ages) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Annuity Investors | A | AssetSelect 1-2-3 | N/A | N/A | N/A | 0.30\% |
| 2 | Annuity Investors | A | AssetSelect 1-2-3 | N/A | N/A | N/A | 1.10\% |
| 3 | Annuity Investors | A | AssetSelect 1-2-3 | 2.65\% | 2.65\% | 2.65\% | 1.44\% |
| 3 | F\&G (Old Mutual) | A- | Dexterity 3 | 3.00\% | 3.00\% | 3.00\% | 2.00\% |
| 3 | F\&G (Old Mutual) | A- | Dexterity 3 Plus | 4.00\% | 3.00\% | 3.17\% | 2.00\% |
| 3 | ING USA Annuity $\$ 75 \mathrm{~K}+$ | A+ | Guarantee Choice | 4.00\% | 3.00\% | 3.17\% | 1.00\% |
| 3 | ING USA Annuity < \$75K | A+ | Guarantee Choice | 3.00\% | 3.00\% | 3.00\% | 1.00\% |
| 4 | American National \$100K + | A+ | Palladium MYG | 2.80\% | 2.80\% | 2.80\% | 2.00\% |
| 4 | American National < \$100K | A+ | Palladium MYG | 2.70\% | 2.70\% | 2.70\% | 2.00\% |
| 4 | Presidential Life | B+ | Secure 4 | 3.30\% | 3.30\% | 3.30\% | 2.00\% |
| 5 | American National \$100K + | A+ | Palladium MYG | 4.15\% | 3.15\% | 3.35\% | 4.00\% |
| 5 | American National < \$100K | A+ | Palladium MYG | 4.05\% | 3.05\% | 3.25\% | 4.00\% |
| 5 | EquiTrust | B+ | Certainty Select | 3.40\% | 3.40\% | 3.40\% | 0.80\% |
| 5 | F\&G (Old Mutual) | A- | Fidelity Platinum Plus | 3.80\% | 3.40\% | 3.48\% | 3.00\% |
| 5 | F\&G (Old Mutual) | A- | Fidelity Platinum | 3.00\% | 3.00\% | 3.00\% | 2.50\% |
| 5 | Great American | A | Stars \& Stripes | 4.25\% | 3.25\% | 3.45\% | 3.00\% |
| 5 | ING USA Annuity $\$ 75 \mathrm{~K}+$ | A+ | Guarantee Choice | 5.00\% | 4.00\% | 4.20\% | 2.00\% |
| 5 | ING USA Annuity < \$75K | A+ | Guarantee Choice | 4.00\% | 4.00\% | 4.00\% | 2.00\% |
| 5 | Lincoln National \$100K + | A+ | Classic 5 | 5.25\% | 3.25\% | 3.65\% | 4.00\% |
| 5 | Lincoln National < \$100K | A+ | Classic 5 | 4.25\% | 3.25\% | 3.45\% | 4.00\% |
| 5 | Presidential Life | B+ | Secure 5 | 3.80\% | 3.80\% | 3.80\% | 2.50\% |
| 5 | The Standard of Oregon \$15k-\$99k | A | Focused Growth Annuity | 3.50\% | 3.50\% | 3.50\% | 3.00\% |
| 5 | The Standard of Oregon \$100k+ | A | Focused Growth Annuity | 3.60\% | 3.60\% | 3.60\% | 3.00\% |
| 5 | The Standard of Oregon \$15k-\$99k | A | Secured Rate Annuity 5 | 3.30\% | 3.30\% | 3.30\% | 4.00\% |
| 5 | The Standard of Oregon \$100k+ | A | Secured Rate Annuity 5 | 3.40\% | 3.40\% | 3.40\% | 4.00\% |
| 6 | American National \$100K + | A+ | Palladium MYG | 3.80\% | 3.80\% | 3.80\% | 2.50\% |
| 6 | American National < \$100K | A+ | Palladium MYG | 3.70\% | 3.70\% | 3.70\% | 2.50\% |
| 6 | EquiTrust | B+ | Certainty Select | 4.40\% | 3.40\% | 3.57\% | 0.80\% |
| 6 | Presidential Life | B+ | Secure 6 | 3.70\% | 3.70\% | 3.70\% | 3.00\% |
| 6 | The Standard of Oregon \$100k+ | A | Focused Growth Annuity | 3.80\% | 3.80\% | 3.80\% | 2.00\% |
| 6 | The Standard of Oregon \$15k-\$99k | A | Focused Growth Annuity | 3.70\% | 3.70\% | 3.70\% | 2.00\% |
| 7 | American National \$100K + | A+ | Palladium MYG | 4.90\% | 3.90\% | 4.04\% | 2.50\% |
| 7 | American National < \$100K | A+ | Palladium MYG | 4.80\% | 3.80\% | 3.94\% | 2.50\% |
| 7 | F\&G (Old Mutual) | A- | Fidelity Platinum | 4.00\% | 4.00\% | 4.00\% | 3.00\% |
| 7 | F\&G (Old Mutual) | A- | Fidelity Platinum Plus | 4.20\% | 3.20\% | 3.34\% | 5.00\% |
| 7 | Lincoln National \$100K + | A+ | Classic 7 | 6.65\% | 3.65\% | 4.08\% | 5.00\% |
| 7 | Lincoln National < \$100K | A+ | Classic 7 | 5.65\% | 3.65\% | 3.94\% | 5.00\% |


| Guaranteed <br> Period / <br> Surrender <br> Duration | Company | AM Best Rating | Product | 1st Year Rate | Rate Thereafter | Average Annual Yield | Commissions <br> (Some Reduced at older ages) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7 | ING USA Annuity < \$75K | A+ | Guarantee Choice | 4.05\% | 4.05\% | 4.05\% | 2.50\% |
| 7 | ING USA Annuity \$75K+ | A+ | Guarantee Choice | 5.05\% | 4.05\% | 4.19\% | 2.50\% |
| 8 | EquiTrust | B+ | Certainty Select | 4.75\% | 4.75\% | 4.75\% | 0.80\% |
| 8 | AIG Annuity | A | Horizon Flex | 6.10\% | 4.10\% | 4.35\% | 4.00\% |
| 8 | American National \$100K + | A+ | Palladium MYG | 4.25\% | 4.25\% | 4.25\% | 2.50\% |
| 8 | American National < \$100K | A+ | Palladium MYG | 4.15\% | 4.15\% | 4.15\% | 2.50\% |
| 9 | American National \$100K + | A+ | Palladium MYG | 5.75\% | 3.75\% | 3.97\% | 3.00\% |
| 9 | American National < \$100K | A+ | Palladium MYG | 5.65\% | 3.65\% | 3.87\% | 3.00\% |
| 10 | EquiTrust | B+ | Certainty Select | 5.00\% | 5.00\% | 5.00\% | 0.80\% |
| 10 | AIG Annuity | A | Horizon MYG | 7.50\% | 3.50\% | 3.90\% | 7.50\% |
| 10 | American National \$100K + | A+ | Palladium MYG | 5.50\% | 4.50\% | 4.60\% | 4.00\% |
| 10 | American National < \$100K | A+ | Palladium MYG | 5.40\% | 4.40\% | 4.50\% | 4.00\% |
| 10 | ING USA Annuity < \$75K | A+ | Guarantee Choice | 4.15\% | 4.15\% | 4.15\% | 3.25\% |
| 10 | ING USA Annuity \$75K+ | A+ | Guarantee Choice | 5.15\% | 4.15\% | 4.25\% | 3.25\% |

